

Derman, Barbara (DHHS)

From: Hensler, Jeanette (DCH)
Sent: Thursday, September 03, 2015 11:04 AM
To: Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH)
Cc: Charest, Deanna (DCH)
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program
Attachments: Real Alternatives Amendment 4.pdf

Please work with the agency to get this signed.

From: Hensler, Jeanette (DCH)
Sent: Thursday, September 03, 2015 11:03 AM
To: Derman, Barbara (DCH); Dunbar, Paulette Dobynes (DCH)
Cc: Charest, Deanna (DCH)
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

See the attached revision per the request.

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 10:17 AM
To: Hensler, Jeanette (DCH); Dunbar, Paulette Dobynes (DCH)
Cc: Charest, Deanna (DCH)
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

I leave this to you ladies! Is this even allowable?

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]
Sent: Thursday, September 03, 2015 9:51 AM
To: Hensler, Jeanette (DCH) <HenslerJ1@michigan.gov>; Derman, Barbara (DCH) <DermanB@michigan.gov>
Cc: Dunbar, Paulette Dobynes (DCH) <dunbarp@michigan.gov>; Charest, Deanna (DCH) <CharestD@michigan.gov>; Thomas A. Lang, Esq. <ra-operations@comcast.net>; Clifford W. McKeown, Esq. <ra-finance@comcast.net>
Subject: Re: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

Hi Jeanette and Quess:

Thank you so much for approving our proposal. In reviewing the agreement, we request the following corrections. These corrections also follow the expense categorizations negotiated and followed in the original agreement.

Program Budget Summary – Attachment B.1 (1 of 3)

Expenditure Category

1. Salaries & Wages to read: blank
2. Fringe Benefits to read: blank
3. Travel to read: blank
4. Supplies & Materials to read: blank
5. Contractual to read: blank
6. Equipment to read: blank
7. Other Expenses to read:

Administrative Expenses: \$179,750
Services Expenses: \$1,320,250

Program Budget – Cost Detail Schedule – Attachment B.2 (2 of 3)

1. Salary & Wages

Accountant Budget to read: \$5550

2. Fringe Benefits:

Check-mark: Life Ins, Vision Ins, Dental Ins, Unemploy Ins

3. Travel:

Budget total to read: \$1,000

4. Supplies and materials

No change

5. Contractual

No change

6. Equipment

No change

7. Other Expenses:

Add: Professional Development: \$1624; Job Advertising/Employee Screening: \$1,780

Program Budget – Cost Detail Schedule – Attachment B.2 (3 of 3)

2. Fringe Benefits:

Check-mark: Life Ins, Vision Ins, Dental Ins, Unemploy Ins

I can make the changes here if you would wish (if you send me editable forms) and we'll get them and the amendment overnight to you by tomorrow.

Thanks again for the expedited approval of the follow-on amendment.

Kevin

Kevin J. Bagatta, Esquire
President & CEO

Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-7832

From: "Derman, Barbara (DCH)" <DermanB@michigan.gov>
Date: Wednesday, September 2, 2015 at 5:25 PM
To: Kevin Bagatta <ra-president@comcast.net>, "Thomas A. Lang, Esq." <ra-operations@comcast.net>, "Clifford W. McKeown, Esq." <ra-finance@comcast.net>
Cc: "Hensler, Jeanette (DCH)" <HenslerJ1@michigan.gov>, "Dunbar, Paulette Dobynes (DCH)" <dunbarp@michigan.gov>, "Charest, Deanna (DCH)" <CharestD@michigan.gov>
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

Kevin,
Jeanette Hensler has had the new contract drafted, based on your proposal (See Attached). Would you please review it and send her two (2) signed copies as soon as possible. Given the holiday and timeframe, she asked if you could send them next day mail. They should be mailed to the Attention of: Jeanette Hensler

0 S. Walnut Street
Floor, Grant Section
Lansing, Michigan 48913

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4th

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Also, I received your July FSR this afternoon, I believe you are holding the May and June ones for the budget revision. Would you please have them sent to me and I'll move them for payment. Thanks and have a good evening.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Kevin Bagatta [<mailto:ra-president@comcast.net>]
Sent: Thursday, August 27, 2015 10:33 AM
To: Derman, Barbara (DCH) <DermanB@michigan.gov>
Cc: Thomas A. Lang, Esq. <ra-operations@comcast.net>; Clifford W. McKeown, Esq. <ra-finance@comcast.net>
Subject: Re: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

Great!

Thanks
Kevin I. Bagatta

On Aug 27, 2015, at 10:31 AM, Derman, Barbara (DCH) <DermanB@michigan.gov> wrote:

Thanks Kevin, I have reviewed these materials and setting up a conference call with Paulette and Jeanette to go over with them as soon as possible. We'll get back to you as soon as possible.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Kevin Bagatta [<mailto:kbagatta@realalternatives.local>] On Behalf Of Kevin I. Bagatta, Esquire
Sent: Wednesday, August 26, 2015 9:13 PM
To: Hensler, Jeanette (DCH) <HenslerJ1@michigan.gov>; Kevin I. Bagatta, Esquire <ra-president@comcast.net>; Broessel, Kristi (DCH) <BroesselK@michigan.gov>; Dunbar, Paulette Dobynes (DCH) <dunbarp@michigan.gov>; Derman, Barbara (DCH) <DermanB@michigan.gov>
Cc: Thomas A. Lang, Esq. <ra-operations@comcast.net>; Clifford W. McKeown, Esq. <ra-finance@comcast.net>
Subject: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

Hi Jeanette:

Attached are three documents:

1. A new Statement of Work
2. A new Program Description and Work plan
3. A new 2013-2016 Program Budget

Is our understanding correct that we will be able to expend contract year 2013-2015 funds in the each budget line until they run out AND then use the contract year 2015-2016 funds in those budget lines?

For example: Rent, in the attached budget, we are projecting to have surplus at September 30, 2015. In October and November, we would use those funds – where they will then probably be depleted (and the column would show "0"). Come December we would start using the contract year 2015-2016 funds (\$800,000) for rent. Is that correct?

You see how we will track the 10% (\$80,000) for the contract year 2015-2016 funds (\$800,000). We would submit this budget sheet monthly with our F5R – okay?

Finally, I can provide these documents in any format for you .

Thanks,

Kevin

Kevin I. Bagatta, Esquire

President & CEO

Real Alternatives

7810 Allentown Blvd., Ste. 304

Harrisburg, PA 17112

717-541-7832

From: "Hensler, Jeanette (DCH)" <HenslerJ1@michigan.gov>
Date: Wednesday, August 19, 2015 at 11:56 AM
To: Kevin Bagatta <ra-president@comcast.net>, Kristi Broessel <BroesselK@michigan.gov>, "Dunbar, Paulette Dobynes (DCH)" <dunbarp@michigan.gov>, "Derman, Barbara (DCH)" <DermanB@michigan.gov>
Cc: "Thomas A. Lang, Esq." <ra-operations@comcast.net>, "Clifford W. McKeown, Esq." <ra-finance@comcast.net>
Subject: RE: Budget Revision for May Invoice

Hi Kevin,

Thank you for your response. We understand that you may not be able to track this funding separately, so instead we would like to propose that you revise the existing budget to include the additional \$800,000 for a total budget of \$1,500,000 for the amendment. The amendment period will extend the grant agreement end date to 9/30/16. To continue to expend the remaining funds from FY 2014 and the new funds for FY 2015, we need to add the new funds for FY 2015 to the existing agreement versus creating a new agreement.

In order to proceed with this amendment, we will need you to provide a revised budget for the total grant agreement amount of \$1,500,000 and a revised Statement of Work to extend the agreement to September 30, 2016. As you are building your budget, please ensure the administrative costs associated with the additional \$800,000 are capped at 10%.

Also, this amendment process is time sensitive as the State of Michigan fiscal year-end deadlines are quickly approaching. We would appreciate your assistance to submit the revised budget and Statement of Work to Quess Berman and I no later than August 26th if possible. If we receive the amendment documents by August 26th, we will target sending you the amendment for signature by September 2nd.

Please let me know if you have any questions. Thank you very much for your attention to this matter.

Jeanette Hensler, Manager
Michigan Department of Health and Human Services
Grants Section
(517)241-8764

From: Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]
Sent: Tuesday, August 11, 2015 7:12 PM
To: Broessel, Kristi (DCH); Dunbar, Paulette Dobynes (DCH); Derman, Barbara (DCH); Hensler, Jeanette (DCH)
Cc: Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.
Subject: Re: Budget Revision for May Invoice

Hi Kristi:

Sorry to hear you are leaving the program – thank you for working with us to facilitate the start!

Tom, Cliff and I do not believe we will be able to account for the two contract funding amounts simultaneously. Our accounting and cost allocation system is set-up to allocate cost by separate program, not multiple contract funding lines within a program. The \$700,000 two-year program has been accounted for and cost allocated by a October 1 – September 30 contract year. We need the follow-on \$800,000 program to follow that contract year accounting period to ensure we accurately allocated costs for each program.

In addition, we are concerned that current projected available services counseling money under the \$700,000 two year program will not deplete fast enough for us to have administrative funds to pay for the work required to support the services. At the present services reimbursement rate, the counseling fund line will not be depleted until well after November – maybe January.

Within the last 30 days, we have trained four different potential service providers in the approval process - these providers are from Grand Rapids, Lansing, Hillsdale, and Dearborn Heights. Since the usual approval process takes 60–75 days, those new service providers will not be providing services until after October 15. So we will have incurred extra administrative expenses that will not result in increase services until after November.

We will run out of administrative money under the \$700,000 program before we run out of services money because we have extended the one year contract to two years. Our 15% administrative expenses assumed start-up and services expended in 12 months not 24 months. Michigan Service providers were much slower to respond to the program than our programs in PA, TX, and IN.

Our administrative funds will be expended by October 1, 2015. At that time, the total 24 month administrative cost ratio will be 21%. [FYI – 10/1/13 – 9/30/15 – admin ratio with start-up was 37.62%, 10/1/14-6/30/15 – admin ratio is 10.5%]

We request that after September 30, 2015, any unused funds from the \$700,000 program (now estimated to be \$140,000) be rolled over to the \$800,000 program starting October 1. We would apply the unused services funds to services under the \$800,000 program and administer those funds at 10%.

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-7832

From: Kristi Broessel <BroesselK@michigan.gov>
Date: Wednesday, July 22, 2015 at 11:05 AM
To: Kevin Bagatta <ra-president@comcast.net>, "Dunbar, Paulette Dobynes (DCH)" <dunbarp@michigan.gov>, "Derman, Barbara (DCH)" <DermanB@michigan.gov>, "Hensler, Jeanette (DCH)" <HenslerJ1@michigan.gov>
Cc: "Thomas A. Lang, Esq." <ra-operations@comcast.net>, "Clifford W. McKeown, Esq." <ra-finance@comcast.net>
Subject: RE: Budget Revision for May Invoice

Thank you for your message. The Department is planning to add the \$800,000 to your existing contract through an amendment. There will be no new contract starting October 1, 2015. The 10% cap is on the \$800,000 for FY 15 and does not apply to the existing \$700,000 funds from FY 14. We recommend that that you present a separate budget for the \$800,000 for FY 15 to help clarify that the 10% cap applies to these FY 15 funds and not the FY 14 funds. We would also suggest that you list the FY 15 Administrative and Services expenditures separately from the FY 14 Administrative and Services expenditures in the Other Expense category on the Budget Summary and in the Budget Detail. If this is not possible, please let us know.

Also, I have a new role in the Department. Jeanette Hensler, Grants Section Manager, will be taking my place on this project and will be working closely with Quess and Paulette on this amendment. Ms. Hensler will assist with preparing the grant agreement amendment(s) that will be sent out for your review, approval, and signature and will be working with Quess, Paulette and yourself to develop the budget for this amendment as we have done in the past.

It has been a pleasure working with you and your team on this project over the past two years. I wish you continued success and growth with your program to provide alternatives to women and families in Michigan. Best Wishes!

From: Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]
Sent: Tuesday, July 21, 2015 12:41 PM
To: Dunbar, Paulette Dobynes (DCH); Deman, Barbara (DCH)
Cc: Broessel, Kristi (DCH); Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.
Subject: Re: Budget Revision for May Invoice

Hi Quess,

Here is the narrative you requested for the budget revision we submitted.

Thanks for the information on the renewal and the roll-over of the remainder of the funds not expended under the FY 13/14-FY14/15 contract. Our rough prediction is that the new contract starting this October 1,, 2015 will be around \$1 million - \$800,00 plus \$200,000 remainder. With the 10% cap, that would be about \$100,000 in administrative costs. Right now, we have one potential service provider in the approval process and three more scheduled for training.

With a \$1 million dollar program, that would be very sufficient for a full state-wide program – we are pretty excited about that. We have had inquiries from the upper peninsular from potential service providers in the past.

We'll start working the details and do our best to meet the deadline – we started our end of the fiscal year audit today.

Thanks again!

Kevin

BUDGET REVISION NARRATIVE

ADMINISTRATIVE EXPENSES

Personnel

Increase to President & CEO, VP – Administration, Accountant, Payroll Taxes lines was due to increased cost of contract year year extension. More time was required to meet contract goals.

Increase in Employee Group Insurance line was due to increased cost of contract year year extension as well as increase premium cost.

Operating

Decrease in Consulting, Legal, Auditing, Travel-Lodging, Office Expense, and Computer Resource lines was due to less cost than projected.

Increase in Rent and telephone service line was due increased cost of contract year year extension. These costs increased because more time was required to meet contract goals.

SERVICES EXPENSES

Personnel

Increase to VP – Operations, Billing Coordinator, Payroll Taxes lines was due to Increased cost of contract year extension. More time was required to meet contract goals.

Increase in Employee Group Insurance line was due to increased cost of contract year extension as well as increase premium cost.

Addition of Services Coordinator and Services Assistance lines was due to rearrangement of program tasks to different Real Alternatives staff.

Operating

Increase in Client Education Materials line was due to greater than expected costs.

Increase in Travel line is due to VP-Operations travel for site monitorings this summer.

Increase in Services database Consulting & Development line was due to increased cost of contract year extension. More time was required to meet contract goals.

Decrease in Hotline Referral System line was due to less cost than projected.

Decease in Counseling Reimbursement would be necessary to cover the costs of contract close-out should contract not be renewed. With contract extension and renewal, contract closeout costs will not be required.

Kevin I. Bagatta, Esquire
President & CEO
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717-541-7832

From: Kevin Bagatta <ra-president@comcast.net>
Date: Thursday, June 25, 2015 at 4:44 PM
To: Kristi Broessel <BroesselK@michigan.gov>, "Dunbar, Paulette Dobynes (DCH)"

<dunbarp@michigan.gov>, "Derman, Barbara (DCH)" <DermanB@michigan.gov>
Cc: "Thomas A. Lang, Esq." <ra-operations@comcast.net>
Subject: Budget Revision for May Invoice

Hi Kristi, Paulette, and Quess,

Attached is a budget revision we would like approved and applied to the May invoice we will be submitting soon.

Please Note:

1. We would move money from admin to services – thereby lowering the administrative cost ratio to 14.25%
2. Some of the budget line increases are due to the lengthening of the contract
3. The "contract close out" line would be moved into the "counseling" line upon execution of the follow-on contract or amendment of the present contract.

Tom Lang and I can discuss this further at your convenience.

Thanks,

Kevin

Kevin I. Bagatta, Esquire
President & CEO
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-7832

Amendment No. 4 to the
Agreement Between
Michigan Department of Community Health
and
Real Alternatives
for
Michigan Pregnancy and Parenting Support Services Program

1. Period of Agreement

This agreement shall commence on October 1, 2013 and continue through September 30, 2016. This agreement is in full force and effect for the period specified.

2. Program Budget and Agreement Amount

The total agreement amount is increased from \$ 700,000 to \$ 1,500,000, and the Department's agreement amount is increased/decreased from \$ 700,000 to \$ 1,500,000, as shown on the Attachment B budget pages.

3. Amendment Purpose

The purpose of this amendment is to extend the original agreement end date from September 30, 2015 to September 30, 2016, to add funding in the original agreement for \$800,000, and to modify Attachment A, Statement of Work, and Attachment E, Program Description and Work Plan, in the Original agreement.

4. **Original Agreement Conditions**

It is understood and agreed that all other conditions of the original agreement remain the same.

5. **Special Certification**

The individual or officer signing this amendment certifies by his or her signature that he or she is authorized to sign this amendment on behalf of the responsible governing board, official or contractor.

6. **Signature Section**

For the Michigan Department of Community Health

Kim Stephen, Director, Bureau of Purchasing

Date

For the CONTRACTOR:

Name (print)

Title (print)

Signature

Date

Statement of Work

Michigan Pregnancy and Parenting Support Services Program

October 2013 – September 2016

1. Describe the core program elements and the manner in which services will be delivered.
 - a. Describe the individuals who will be eligible to receive services in the program, including any income or residency requirements, and any limitations due to race, gender, ethnicity, age or religion.
 - b. Describe the geographic areas within the State where program services will be provided.
 - c. Describe the core services that will be provided to eligible clients that promote childbirth instead of abortion, and that assist pregnant women with their decision regarding parenting or adoption.
 - d. In addition to the core services, describe the additional support services that will be available to eligible clients in the program.
 - e. Describe the advertising, outreach and marketing efforts that may occur to advise potential eligible clients of the availability of program services.
 - f. Describe how potential clients will access program services.
2. Describe the network of program service providers and counselors, and how they become eligible to provide approved program services.
3. Describe the plan for data collection of required program reporting; and the plan for program quality assurance monitoring, including site reviews and financial accountability.

Program Objectives

1. Assist pregnant women in Michigan to maintain pregnancy and achieve positive healthy pregnancy outcomes through provision of pregnancy support services and referrals to care.
 - a. Provide compassionate, caring and free services through approved life-affirming pregnancy support centers, social service agencies, maternity homes and adoption agencies
 - b. An evaluation of the client's needs is made by the counselor during the counseling sessions.
 - c. Provide pregnancy and parenting support services support utilizing trained crisis intervention counselors (degreed, non-degreed and volunteers)
 - d. Provide referrals to other available community services to support pregnant woman who are experiencing unplanned/crisis pregnancies, including referrals for prenatal and pediatric care, medical care, social services, and other supports as required and available.
 - e. Ensure client feedback is obtained to assure client support during crisis and counseling interventions.
2. Assist new Michigan parents establish positive parenting practices through provision of parenting support services.
 - a. Provide counseling and parenting education and referrals to pediatric care, social services, child care, financial support, housing, education for improving skills or obtaining a GED, job service and vocational training programs
 - b. Provide parenting support utilizing trained counselors (degreed, non-degreed and volunteers)
3. Assist women in Michigan who thought they were experiencing an unplanned/crisis pregnancy, but who are found to be not pregnant.

- a. Provide information on the risks of sexually transmitted diseases, relationship counseling, decision-making counseling, chastity information, teen pregnancy prevention programs, and other counseling to modify risk-taking behavior
 - b. Provide services to women in this category utilizing trained counselors (degreed, non-degreed and volunteers)
4. Serve approximately 4500 women and parents of infants at approximately 12000 visits.
5. Have Service Providers establish and maintain referral lists to life-affirming Michigan public and nonprofit organizations providing care to mothers and infants to assure ongoing care and services.
 - a. Each Service Provider Organization must have the appropriate referral resources to serve clients with essential and beneficial referrals including:
 - i. Referrals for prenatal and pediatric care.
 - ii. Referrals for medical care.
 - iii. Referrals for social services organizations and support services such as:
 - i. WIC, or other nutrition programs; MIHP, or other home visiting programs; local Department of Human Services; local health department; adoption agencies; child care; financial support; housing; education for improving skills or obtaining a GED; job service and vocational training programs; or transportation services as needed.
 - b. Service Provider Organizations are responsible to assure that referral sources are pro-life and continue to be pro-life.
 - c. Service Provider Organizations are responsible to evaluate referral organizations to assure they comply with client service needs.
 - d. Information concerning referral resources will be obtained at each site Monitoring.
6. Assure that program vendor Service Providers:
 - a. Are a nonprofit organization with 501(c)3 tax exempt status
 - b. Operate an alternatives to abortion program that has a stated policy of actively promoting childbirth instead of abortion
 - c. Maintain a pro-life mission and agree not to promote, refer, or counsel abortion as an option to a crisis or unplanned pregnancy
 - d. Are physically and financially separate from any entity that advocates, performs, counsels, or refers for abortion
 - e. Understand that the funding for alternative to abortion services under this program does not include funding for the provision, referral, or advocacy of contraceptive services, drugs, or devices
 - f. Provide core services consisting of information and counseling that promotes childbirth instead of abortion, and assists pregnant women in their decision regarding adoption or parenting
 - g. Are nondiscriminatory
 - h. Agree not to promote the teaching or philosophy of any religion or religious organization while providing program services to the client
 - i. Have been in operation a minimum of one year providing core alternative to abortion services to women in a crisis pregnancy
 - j. Provide abstinence education as the best and only method of avoiding unplanned pregnancies and sexually transmitted infections
 - k. Agree to serve all eligible clients, including those with Limited English Proficiency
 - l. Will annually verify that all staff and volunteers have current Michigan State Police and Child Abuse background check clearances
 - m. Maintain client confidentiality
 - n. Will submit their counselor training materials, and policies and procedures manual for evaluation
 - o. Do not charge a fee for services to eligible clients.
 - p. Provide handicapped accessible services.

7. Assure Service Provider compliance with program policies and objectives, including:
 - a. Initial and annual site monitoring of Service Provider sites performed as described in the program description entitled: Michigan Pregnancy and Parenting Support Services Program, October 2013 – September 2016
 - b. Assure accurate record-keeping of client eligibility
 - c. Assure accurate submission of billing forms
 - d. Assure all services are provided in a respectful and non-judgmental manner
 - i. Assure all services are provided to eligible clients with limited English, hearing or visual capabilities
 - ii. Assure all services are provided with appropriate cultural sensitivities
 - e. Assure financial accountability through program site monitoring.
 - f. Ongoing quality assurance measures performed as described in the program description entitled: Michigan Pregnancy and Parenting Support Services Program, October 2013 – September 2016

8. Assure compliance with program reporting requirements. Quarterly Reports are to be submitted to DFCH@michigan.gov by 45 days after the end of the quarter. The Quarterly Reports will, at a minimum, provide a total accounting of the following activities of the Service Providers:
 - a. Monitoring activities completed;
 - b. Monitoring Report findings for each site monitored and subsequent corrective actions taken;
 - c. Technical assistance provided;
 - d. Follow-up on site monitoring findings for Service Providers;
 - e. Direct service activities such as information/services provided or referrals made;
 - f. Significant Project(s) Status Report(s) including a brief narrative of projects described in the Work Plan, and any other significant projects or activities;
 - g. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by their county of residence, and their age reported by the following age groups:
 1. Less than 16 years old;
 2. 16 years old through 20 years old;
 3. 21 years old through 25 years old;
 4. 26 years old through 30 years old;
 5. 31 years old through 35 years old;
 6. 36 years old through 40 years old;
 7. 41 years old through 45 years old;
 8. 46 years old and older.
 - h. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by race, by county, by age (White, African American, Native American, Asian, multi-racial, unknown/not declared)
 - i. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by ethnicity, by county, by age (Hispanic, non-Hispanic)
 - j. The number of visits by pregnant women, non-pregnant women and parenting women (separate reports for each of these three client types), by county, by age.
 1. Hotline calls from Michigan and number of subsequent referrals to Service Providers
 2. Public Information activities in Michigan
 - k. Report number of Service Provider referrals by type:
 1. Prenatal care providers
 2. Pediatric care providers

I. Report of client outcomes

1. Number of clients indicating they are choosing childbirth
2. Number of clients who visited or are planning to visit a health care provider for prenatal care.
3. Number of clients who have taken their child to a pediatric appointment.
4. Number of clients with infants up to date in immunizations.
5. Number of clients who felt supported at the end of their counseling session.

PROGRAM BUDGET SUMMARY
MICHIGAN DEPARTMENT OF COMMUNITY HEALTH

View at 100% or Larger
Use **WHOLE DOLLARS** Only

PROGRAM Michigan Pregnancy and Parenting Support Services Program			DATE PREPARED 9/2/2015		Page 1	Of 3
GRANTEE NAME Real Alternatives			BUDGET PERIOD From: 10/1/2013 To: 09/30/2016			
MAILING ADDRESS (Number and Street) 7810 Allentown Blvd., Suite 304			BUDGET AGREEMENT <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT ►		AMENDMENT # 4	
CITY Harrisburg	STATE PA	ZIP CODE 17112	FEDERAL ID NUMBER 23-2868660			
EXPENDITURE CATEGORY						TOTAL BUDGET
1. SALARIES & WAGES						
2. FRINGE BENEFITS						
3. TRAVEL						
4. SUPPLIES & MATERIALS						
5. CONTRACTUAL (Subcontracts/Subrecipients)						
6. EQUIPMENT						
7. OTHER EXPENSES						
Administrative Expenses						\$179,750
Services Expenses						\$1,320,250
8. TOTAL DIRECT EXPENDITURES (Sum of Lines 1-7)			\$0	\$0	\$0	\$1,500,000
9. INDIRECT COSTS: Rate #1 %						
INDIRECT COSTS: Rate #2 %						
10. TOTAL EXPENDITURES			\$0	\$0	\$0	\$1,500,000

SOURCE OF FUNDS

11. FEES & COLLECTIONS				
12. STATE AGREEMENT				\$1,500,000
13. LOCAL				
14. FEDERAL				
15. OTHER(S)				
16. TOTAL FUNDING	\$0	\$0	\$0	\$1,500,000
AUTHORITY: P.A. 368 of 1978			The Department of Community Health is an equal opportunity employer, services and programs provider.	
COMPLETION: Is Voluntary, but is required as a condition of funding				

PROGRAM BUDGET – COST DETAIL SCHEDULE

MICHIGAN DEPARTMENT OF COMMUNITY HEALTH

Page 2 Of 3

View at 100% or Larger
Use WHOLE DOLLARS Only

PROGRAM Michigan Pregnancy and Parenting Support Services		BUDGET PERIOD		DATE PREPARED
		From: 10/1/2013	To: 9/30/2016	9/2/2015
GRANTEE NAME Real Alternatives		BUDGET AGREEMENT		AMENDMENT # 4
		<input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT		
1. SALARY & WAGES POSITION DESCRIPTION	COMMENTS	POSITIONS REQUIRED	TOTAL SALARY	
President & CEO		1	\$53,000	
VP – Administration		1	\$15,923	
Assistant Director of Finance		1	\$1,777	
Accountant		1	\$5,550	
Bookkeeper		1	\$3,900	
			\$0	
			\$0	
1. TOTAL SALARIES & WAGES:		5	\$80,150	
2. FRINGE BENEFITS (Specify)				
<input checked="" type="checkbox"/> FICA <input checked="" type="checkbox"/> LIFE INS. <input checked="" type="checkbox"/> DENTAL INS. COMPOSITE RATE <input checked="" type="checkbox"/> UNEMPLOY INS. <input checked="" type="checkbox"/> VISION INS. <input checked="" type="checkbox"/> WORK COMP. AMOUNT 0.00% <input checked="" type="checkbox"/> RETIREMENT <input type="checkbox"/> HEARING INS. <input checked="" type="checkbox"/> HOSPITAL INS. <input checked="" type="checkbox"/> OTHER (specify) <u>Accrued Vacation</u>				
2. TOTAL FRINGE BENEFITS:				\$29,753
3. TRAVEL (Specify if category exceeds 10% of Total Expenditures)				
3 TOTAL TRAVEL:				\$1,000
4. SUPPLIES & MATERIALS (Specify if category exceeds 10% of Total Expenditures)				
Postage/Shipping: \$3,000; Office Expense: \$13,348; Computer Resources: \$13,675				
4. TOTAL SUPPLIES & MATERIALS:				\$30,023
5. CONTRACTUAL (Specify Subcontracts/Subrecipients)				
<u>Name</u>	<u>Address</u>	<u>Amount</u>		
Consulting		\$5,520		
Legal		\$1,400		
5. TOTAL CONTRACTUAL:				\$6,920
6. EQUIPMENT (Specify items)				
6. TOTAL EQUIPMENT:				\$0
7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)				
Auditing: \$5,000; Rent: \$17,000; Telephone: \$2,650; General Liability Insurance: \$1,000; Insurance – Directors & Officers: \$1,850; Equipment Service: \$1,000; Professional Development: \$1,624; Job Advertising/Employee Screening: \$1,780				
7. TOTAL OTHER:				\$31,904
8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)		8. TOTAL DIRECT EXPENDITURES:		\$179,750
9. INDIRECT COST CALCULATIONS		Rate #1: Base \$0 X Rate 0.0000 % Total		\$ 0
		Rate #2: Base \$0 X Rate 0.0000 % Total		\$ 0
		9. TOTAL INDIRECT EXPENDITURES:		\$ 0
10. TOTAL EXPENDITURES (Sum of lines 8-9)				\$179,750
AUTHORITY: P.A. 368 of 1978		The Department of Community Health is an equal opportunity employer, services and programs provider.		
COMPLETION: Is Voluntary, but is required as a condition of funding				
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PROGRAM BUDGET – COST DETAIL SCHEDULE

MICHIGAN DEPARTMENT OF COMMUNITY HEALTH

Page 3 Of 3

View at 100% or Larger
Use WHOLE DOLLARS Only

PROGRAM Michigan Pregnancy and Parenting Support Services		BUDGET PERIOD		DATE PREPARED
		From: 10/1/2013	To: 9/30/2018	9/2/2015
GRANTEE NAME Real Alternatives		BUDGET AGREEMENT		AMENDMENT # 4
		<input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT		
1. SALARY & WAGES POSITION DESCRIPTION	COMMENTS	POSITIONS REQUIRED	TOTAL SALARY	
Vice President of Operations		1	\$40,700	
Services Coordinator		1	\$8,915	
Services Assistance		1	\$1,085	
Service Provider Approval		1	\$10,100	
Billing Coordinator		1	\$7,000	
Service Provider Monitoring		1	\$8,000	
Hotline Counselor		1	\$1,845	
1. TOTAL SALARIES & WAGES:		7	\$77,645	
2. FRINGE BENEFITS (Specify)				
<input checked="" type="checkbox"/> FICA <input checked="" type="checkbox"/> LIFE INS. <input checked="" type="checkbox"/> DENTAL INS. COMPOSITE RATE <input checked="" type="checkbox"/> UNEMPLOY INS. <input checked="" type="checkbox"/> VISION INS. <input checked="" type="checkbox"/> WORK COMP. AMOUNT 0.00% <input checked="" type="checkbox"/> RETIREMENT <input type="checkbox"/> HEARING INS. <input checked="" type="checkbox"/> HOSPITAL INS. <input checked="" type="checkbox"/> OTHER (specify) <u>Accrued Vacation</u>				
2. TOTAL FRINGE BENEFITS:				\$21,729
3. TRAVEL (Specify if category exceeds 10% of Total Expenditures)				
3 TOTAL TRAVEL:				\$12,900
4. SUPPLIES & MATERIALS (Specify if category exceeds 10% of Total Expenditures)				
Client Education Materials: \$106,600; Pregnancy Test Kits: \$6,500				
4. TOTAL SUPPLIES & MATERIALS:				\$113,100
5. CONTRACTUAL (Specify Subcontracts/Subrecipients)				
<u>Name</u>	<u>Address</u>	<u>Amount</u>		
Services Database Consulting & Development		\$23,000		
Counseling Reimbursement		\$883,126		
5. TOTAL CONTRACTUAL:				\$906,126
6. EQUIPMENT (Specify items)				
6. TOTAL EQUIPMENT:				\$0
7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)				
Services Advertising: \$171,000; Meetings/Seminars: \$6,500; Hotline Referral System: \$1,250; Contract Closeout Cost: \$10,000				
7. TOTAL OTHER:				\$188,750
8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)		8. TOTAL DIRECT EXPENDITURES:		\$1,320,250
9. INDIRECT COST CALCULATIONS		Rate #1: Base \$0 X Rate 0.0000 % Total		\$ 0
		Rate #2: Base \$0 X Rate 0.0000 % Total		\$ 0
		9. TOTAL INDIRECT EXPENDITURES:		\$ 0
10. TOTAL EXPENDITURES (Sum of lines 8-9)				\$1,320,250
AUTHORITY: P.A. 368 of 1978		The Department of Community Health is an equal opportunity employer, services and programs provider.		
COMPLETION: Is Voluntary, but is required as a condition of funding				
DCH-0386 (E) (Rev 02/13) (W) Previous Edition Obsolete. Use Additional Sheets as Needed				

MICHIGAN PREGNANCY AND PARENTING SUPPORT SERVICES PROGRAM**October 2013 – September 2016****Program Description and Work Plan****INTRODUCTION**

Real Alternatives is a national, private, tax-exempt, non-profit corporation pursuant to Section 501(c) (3) of the Internal Revenue Code. Using its proprietary "Real Alternatives Program and Instructional Design" (RAPID)¹ system, Real Alternatives has administered the successful and nationally-recognized Alternative to Abortion Services Program as the prime contractor for the Commonwealth of Pennsylvania since July 1, 1997.

The government funding received by Real Alternatives from state governments enables Real Alternatives to provide free, caring, confidential and comprehensive pregnancy support, parenting and adoption education services that encourage a decision of childbirth instead of abortion, to women and their families who are experiencing unexpected pregnancies. Those critical and extremely beneficial services are directly provided through a network of vendor service providers comprised of social service agencies, pregnancy support centers, maternity homes and adoption agencies.

Corporate Mission Statement

Real Alternatives exists to provide life-affirming alternative to abortion services throughout the nation. These compassionate support services empower women to protect their reproductive health, avoid crisis pregnancies, choose childbirth rather than abortion, receive adoption education, and improve parenting skills.

CORPORATE BACKGROUND AND EXPERIENCE

Real Alternatives has been the prime contractor for the Commonwealth of Pennsylvania's alternative to abortion services program for the last 18 years. During that time, over 250,000 women throughout the Commonwealth have been served. Real Alternatives receives the Alternative to Abortion Services grant from the Commonwealth of Pennsylvania Department of Human Services to provide comprehensive pregnancy, parenting and adoption support services to pregnant women who are experiencing an unexpected pregnancy, so they choose childbirth rather than abortion. This is accomplished through a vendor network of approximately 100 social service agencies, pregnancy centers, maternity homes and adoption agencies.

In 2013, Real Alternatives was selected by the Michigan Department of Community Health to be the prime contractor for the State of Michigan's Pregnancy and Parenting Support Services Program. With a network of 17 service provider sites, over 1,450 women throughout the southern region of Michigan have been served since October 2013.

In 2014, Real Alternatives was selected by the Indiana State Department of Health to be the prime contractor for the State of Indiana's Pregnancy and Parenting Support Services Program. With a network of 16 service provider sites, over 7,500 women throughout the northern region of Indiana have been served since October 2014.

Always striving to deliver quality, cost effective services to women, Real Alternatives was recognized by the Central Pennsylvania Business Journal in 2002 and again in 2004 for its technological innovation and cost savings by being selected as a finalist for the Annual Nonprofit Innovation Award. In 2004, Real Alternatives was also one of the first four nonprofits to be awarded the prestigious Pennsylvania Association of Nonprofit Organizations (PANO) Seal of Excellence for meeting the 56 Standards of Excellence criteria for nonprofits. In 2007 and again in 2013, Real Alternatives earned recertification for the PANO Seal of Excellence. Real Alternatives recognizes that a government program is only as good as its last audit. Using the RAPID system has lead to 18 straight perfect CPA audits for Real Alternatives.

Real Alternatives is governed by a Board of Directors and a set of bylaws. The registered office of the Corporation is 7810 Allentown Boulevard, Suite 304, Harrisburg, Pennsylvania 17112, telephone: 717-541-1112, fax: 717-541-9713. Federal ID Number is 23-2868660. The business and affairs of Real Alternatives are managed by its Board of Directors. The board hired and sets the duties of the President & CEO, and he is empowered by the Corporation to carry out the policies of the Corporation, throughout all endeavors on behalf

of Real Alternatives. The President & CEO, Kevin I. Bagatta, Esquire, is the point of contact for questions regarding this grant agreement. Except as otherwise required by Pennsylvania corporate law or other law, the entire control of the Corporation (its management, affairs, and property) is vested in the Board of Directors of the Corporation.

Real Alternatives Staff

Real Alternatives is a national nonprofit corporation with two divisions: one that supports the \$6.7 million a year Pennsylvania Program, the \$1 million a year Indiana Program, and the \$1.5 million Michigan Program and the second division that supports national expansion of government-funded alternative to abortion programs.

The executive management team for the Real Alternatives consists of a full-time President & CEO, a full-time Vice President of Operations, a full-time Vice President of Administration, and a full-time Services Coordinator. Additional personnel include a part-time Accountant, part-time Bookkeeper, a part-time Billing Coordinator, a part-time Special Projects Coordinator, a part-time Community Outreach Coordinator, and a near full-time Toll-Free Counselor.

PROGRAM WORK PLAN

Real Alternatives, through a network of pro-life pregnancy support centers, maternity homes, adoption agencies, and social service agencies (vendor service providers), plans to reach out to each woman, no matter what her background or circumstances, and without fee. Compassionate, trained counselors will assess each woman's situation and assist her in developing a positive life-affirming approach to her pregnancy. Assistance during and after the parenting and adoption decision involves counseling, education, material assistance, and referrals. By empowering women in an unexpected pregnancy with this assistance, they no longer feel compelled to choose abortion out of a sense of being alone, helpless, and hopeless. The outcome goals of this pregnancy and parenting support program will be that women facing crisis/unexpected pregnancies in the state of Michigan will be aware of this comprehensive program, they will receive support, will have improved parenting skills, and will receive adoption education. Such outcome goals will empower them to choose childbirth rather than abortion. This program in turn will have a lowering impact on the Michigan Abortion Choice Percentage (see exhibit 1 in the appendices), and be a factor in reducing medical costs², improving women's health³, and obtaining overall long-term savings for the taxpayers of Michigan.

Program Design

Real Alternatives will utilize the RAPID system to administer this regional program. Real Alternatives, which holds all right, title, and interest to the RAPID system, has proven success in Pennsylvania, Michigan, and Indiana, as a good steward of government financial resources to meet government's desire to assist women to seek an alternative to abortion. Real Alternatives, as the prime contractor, will provide statewide program operations services including program administration and centralized client outreach.

The following is the overall design of the RAPID system, already working in Pennsylvania, Michigan and Indiana along with the description of tasks that will be taken by Real Alternatives in Michigan for program deployment and ongoing operation. (This explanation is visually portrayed at Exhibit 3 in the appendices.)

Program Vendor Service Providers

Presently, 5 vendor service providers with 17 sites are providing pregnancy and parenting support services in Michigan under the program. Real Alternatives plans to recruit and subcontract with more vendor service providers to perform program operational services, primarily involving counseling and support services to clients. Those potential vendor service providers include pregnancy support centers, maternity homes, adoption agencies, and social service agencies that provide life-affirming alternative to abortion services presently throughout the State of Michigan. Specific emphasis will be on those potential service providers geographically located north of State Route 10 so the program will provide statewide coverage of services. Real Alternatives will contact them in October/November 2015 advising them of Real Alternatives' plan to contract with those who meet Real Alternatives' vendor standards to perform services under the Michigan Department of Community Health grant.

First, the potential vendor service providers are screened for eligibility and are then approved as subcontractors. Next, their counselors who will be providing the services are trained on program requirements, eligible services and restrictions in delivery of those counseling services.

Once counselors in the field are certified, they submit information online each time they provide approved services to program eligible clients. This information includes demographic information, topics discussed in the counseling session, counseling and referral time, and billing information, along with a required certification by the counselor of the validity of what is being submitted for reimbursement. This online information is submitted daily and processed by Real Alternatives. Real Alternatives gathers the regional data and converts it for use in the financial accounting system and performance reporting system. Real Alternatives will continue to report to DCH for the previous month's services performed. Requests for remaining cash advances will occur each month. Once paid, Real Alternatives will pay the vendor service providers for their past month's approved services.

Service Provider Selection Process

Providing pregnancy support that promotes childbirth and alternatives to abortion requires experienced individuals taking the time to listen to the concerns of the women in crisis and supporting them. The quality of the vendor services provided to these women is of utmost importance to Real Alternatives. This dedication to the quality of service is reflected in the RAPID Service Provider Selection Process. Once a potential vendor service provider expresses interest in becoming a vendor service provider for the program after being contacted by Real Alternatives, the potential vendor service provider is asked if they meet the minimum requirements for the program. The minimum criteria required for potential vendor service providers is that they:

- ♦ are a 501(c) 3 tax exempt organization
- ♦ operate an alternative to abortion program that has a stated policy of actively promoting childbirth instead of abortion
- ♦ maintain a pro-life mission and agree not to promote abortions, refer women for abortions, or counsel women to have an abortion as an option to a crisis pregnancy
- ♦ be physically and financially separate from any entity that advocates for abortion, performs abortions, counsels women to have abortions, or refers women for abortion
- ♦ provide core services consisting of information and counseling that promotes childbirth instead of abortion and assists pregnant women in their decision regarding adoption or parenting
- ♦ understand that the funding for alternative to abortion services under this program does not include funding for the provision, referral, or advocacy of contraceptive services, drugs, or devices
- ♦ are nondiscriminatory
- ♦ agree not to promote religion during government-funded contract services
- ♦ have been in operation a minimum of one year providing core alternative to abortion crisis intervention services to women in a crisis/unexpected pregnancy
- ♦ serve low-income clients
- ♦ do not charge a fee for program services to eligible clients
- ♦ provide a physical site that is handicapped accessible, or that they have the capability to make special provisions to provide program services to persons with disabilities.

Based upon their response to the minimum requirements evaluation, a potential vendor service provider is required to submit a binder of backup documents for review by Real Alternatives. Such documents include at a minimum:

- ♦ proof of IRC 501 (c) 3 tax-exempt status with federal tax number
- ♦ a copy of the Corporate Articles of Incorporation and Amendments filed with the Secretary of State
- ♦ a copy of the Bylaws of the Corporation
- ♦ policy and procedures manual that include a confidentiality policy
- ♦ board of directors or equivalent governing body
- ♦ counseling training materials
- ♦ proof of general liability insurance for sites where services are rendered, as well as automobile and workers compensation insurance.

All material will be reviewed and if the program criteria are met, a visual inspection of the site is

arranged and observed. Upon completion of the visual site inspection, a written evaluation is completed along with the Evaluator's recommendation. The Vice President of Operations then reviews all documents and makes a recommendation to the President & CEO. If the President & CEO approves the potential vendor service provider, then DCH will be informed. An agreement will be offered to the new potential vendor service provider.

Real Alternatives estimates it will contract with between 17- 25 total pro-life vendor service provider sites located throughout Michigan to serve women in need.

Service Provider Training and Monitoring

Upon successful completion of the approval process, the vendor service provider's personnel and volunteers are trained on program compliance. Real Alternatives will accelerate the training through the use of the RAPID Training Process. Vendor service providers are retrained every year on program requirements and compliance. In addition to annual training, each vendor service provider receives on-site and/or remote monitoring for program compliance annually. Monitoring reports on the vendor service provider's physical site, program compliance, and corporate changes will be prepared by Real Alternatives' staff, annotating deficiencies and corrective actions taken. The site monitoring reports will appear in the quarterly reports to DCH.

Quality assurance of services is accomplished by Real Alternatives in multiple ways:

1. initially by the vendor service provider screening process and approval process, then
2. by the training process accomplished by Real Alternatives at counselor training, then
3. by having each counselor sign a certification statement of understanding of important program rules before the forms submitted by them are reimbursed in the system, and
4. finally by monitoring each vendor service provider for programming contract compliance once a year starting in 2015.

Those vendor service providers with multiple sites will have two or more site monitorings performed by the Real Alternatives.

Vendor Service Provider monitoring encompasses three parts. During the Corporate Administration and Program Profile Review, the following is reviewed:

- Review of policy and procedure manuals and documentation of Board of Directors approval (manuals include: Non-Discrimination Policy, Confidentiality Policy, Sexual Harassment Policy, Spiritual Issues Policy, Abortion/contraception Policy, internal client grievance procedures, Limited English Proficiency Policy, Adoption Policy);
- Review of counselor training plan, counseling skills training, training materials, assessment and ongoing training;
- Review of corporate documents (Mission statement, board of directors listing, articles of incorporation, by-Laws, non-profit status);
- Review of program operations (including, Client intake form, Client services, primary client referral sources, provider referral resource list, pregnancy test requirements, client educational materials, and staff/volunteer training procedures)

During the Facility Inspection, the following is reviewed:

- Inspection of facility including: waiting area, counseling areas lavatories, fire safety procedures and equipment,
- review of literature, review of current counselor child abuse clearance, handicap accessibility, confidential handling of client files, review of service site website and/or yellow page ads.

During the Reimbursement Compliance Review, the following is reviewed:

- Review of randomly selected client files for accuracy of billing.

Service Provider Reimbursement Method

In the area of vendor service provider reimbursement, service providers are reimbursed as vendors for the core and support services rendered to women on a "fee-for-service" type of arrangement. The minimum rates for reimbursement are \$1.09 per minute for counseling time and referral time; \$21.80 per class per client; \$10.90 per client self-administered pregnancy test kit, \$10.90 per food, clothing, and/or furniture pantry visits not to exceed four visits per pantry type; and, \$5.45 per online client data collection form. This performance driven reimbursement system rewards vendor service providers who take their program reimbursement and reinvest in their services by opening more centers and hiring more counselors to serve more women in need. By serving more women, these centers receive more reimbursement. No money is "given" to the vendor service providers – they earn it. By using the prime contractor/subcontractor model, vendor service providers do what they do best, one-on-one counseling and mentoring instead of government contracting, and the prime contractor does what it does best, government program administration and client outreach.

This approach results in the Michigan Pregnancy and Parenting Support Services Program maximizing focus and performance for the prime contractors and vendor service providers.

One confidential form is required for the billing system. The client fills out the form containing personal and demographic information and signs it to confirm a person was served that day of service. The form the client fills out allows each client to have the ability to register a complaint or comment at each visit throughout the state using the same method that has been successfully used in the Pennsylvania program for 18 years. Each form will have a telephone number that clients can call to register a complaint about any services provided to them at the vendor service provider level to Real Alternatives. Complaint calls are followed up by Executive Staff.

Real Alternatives will use the RAPID Online Data Collection, Billing, and Reporting Systems software to receive monthly billing from the service providers; process the demographic, billing, and performance data; and submit the services bill to the DCH for reimbursement along with administrative and outreach costs. Once reimbursement occurs from DCH then Real Alternatives will reimburse the vendor service providers.

Charitable Choice Act – Faith-Based Organization Policy

Real Alternatives will implement the present RAPID faith-based policy currently being used in Pennsylvania, Michigan, and Indiana. A faith-based service provider which includes among its activities worship, religious instruction, proselytization or other inherently religious programs cannot be funded for those activities under the Michigan Pregnancy and Parenting Support Services Program. Reimbursement is prohibited for worship services, bible study, prayer meetings, prayer with a client during the program visit, or any form of proselytization, i.e., to recruit members for religious conversion.

If a vendor service provider does engage in such activities with a client in the pregnancy and parenting support program, those activities must occur separately, in time or location, from services provided pursuant to the contract with Real Alternatives. By the way of example of what may constitute separateness in place, if a vendor service provider occupies a building with a single entrance and provides counseling in one of its rooms, it may, with a signed request from a client, immediately after program counseling, engage in spiritual or religious activity with the client in a separate room in the building, with a different spiritual or religious counselor – a person other than the one who provided service under the contract.

An example of separation in time would permit a different spiritual counselor to meet with a client, if the client signs a request, after the counselor providing client services under the Michigan Pregnancy and Parenting Support Services Program, leaves the room.

Participation in religious/spiritual activities by a client must be voluntary, and the client must understand that refusal to participate in religious activities will not disqualify her from receiving services under the program. An approved request form must be provided to the client before any such religious activity occurs to assure that voluntary, informed consent is provided by the client.

A vendor service provider under the contract may retain religious terms in its organization name, select its board members on a religious basis and include religious references in its organization's mission

statements and other governing documents. It cannot, however, include any religious activity or program with client services and must certify to Real Alternatives that it complies with its contract requirements.

Program Client Services

The primary purpose of the Michigan Pregnancy and Parenting Support Services Program is to provide core services consisting of information, education, and counseling that promotes childbirth instead of abortion and assists pregnant women in their decision regarding adoption or parenting. The program also provides support services including client self-administered pregnancy test kits, baby food, maternity and baby clothing and baby furniture, information and education, and referrals for other services for the needs of the women and newborn. The information and education provided under support services includes topics regarding infant care, adoption, or parenting.

The enabling legislation for the Michigan Pregnancy and Parenting Support Services Program states the program must promote childbirth and alternatives to abortion. Vendor service providers are to provide free counseling, support, and referral services to eligible women during pregnancy, and through 12 months after birth. As appropriate, the goals for client outcomes shall include an increase in client support, an increase in childbirth choice, an increase in adoption knowledge, an improvement in parenting skills, and improved reproductive health through abstinence education.

Real Alternatives, through the vendor service providers, will offer a comprehensive umbrella of core and support services that provide women direct support during and after the crisis/unexpected pregnancy.

For those in a crisis/unexpected pregnancy, core services are delivered by providing direct counseling support during the parenting and adoption decision. Services include:

- ♦ crisis intervention counseling and case management in a non-judgmental atmosphere
- ♦ education on fetal development and the health and nutritional needs of pregnant women, including books, videos, brochures, and fetal models
- ♦ abortion information - what it is, what it does, and negative outcomes associated with it
- ♦ pre- and post-natal education; pregnancy and certified childbirth classes
- ♦ access to information on medical care, hospital clinics, doctors, health care facilities, and other professional services; assistance with identifying drug and alcohol programs, if needed
- ♦ adoption service information
- ♦ life-skill training for parenting and nutritional needs
- ♦ availability of other community social services
- ♦ tangible aid in the form of maternity clothes
- ♦ other programs for the physical and emotional needs of women experiencing the stress of a crisis/unexpected pregnancy

For women who have given birth, support services are delivered by providing direct parenting or adoption support because of their decision not to abort. These services take the form of:

- ♦ parenting counseling and classes
- ♦ education referrals for upgrading skills or obtaining a GED
- ♦ child care referrals
- ♦ mentoring
- ♦ information on Women Infants and Children (WIC) programs
- ♦ job service and vocational training opportunities availability
- ♦ tangible aid in the form of baby and infant items and other needed supplies

For those who come to our Service Providers thinking they may be experiencing a crisis/unexpected pregnancy but are unsure, client self-administered pregnancy test kits are always available. For those in this category who are found to be not pregnant, services include:

- ♦ information on the risks of sexually transmitted diseases
- ♦ relationship counseling
- ♦ decision making education
- ♦ chastity classes
- ♦ teen pregnancy prevention programs

- ♦ other counseling offered to modify risk-taking behavior.⁴

This umbrella of services allows Real Alternatives to provide direct support services so women do not feel the need to have an abortion now or in the future, as well as provide programs that work to prevent the circumstances that might lead to the perceived need for an abortion in the first place. With the ability to provide a wide range of readily available nearby services to Michigan women, they are empowered to make more informed choices concerning their child, as well as begin to plan for a future that will include independence and self-sufficiency. The consistent provision of these services over a significant period of time provides a better opportunity for counselors to help women who desire to change their status from a dependent mother to an independent mother.

Program Administration Services

Real Alternatives will provide the following program coordination services: seek out, approve and sign contracts with qualified vendor service providers to deliver core services to clients; train approved vendor service providers in program requirements; ensure that only program trained and approved counselors submit for reimbursement under the program; conduct annual on-site and remote monitoring of the vendor service providers using to ensure subcontract and program compliance; conduct annual education material purchase for clients; conduct annual professional education conference for program counselors; conduct statewide program advertising; provide to DCH monthly financial reports of expenses and reimbursement requests for the next quarter's services; provide quarterly reports of statewide vendor service provider performance to DCH including clients served and total visits by age and by county, as well as hotline referrals and patches by age and by county.

Program Educational Material Purchase

While the vendor service providers' counselors are providing services to clients, Real Alternatives staff will implement a substantial RAPID Client Education Materials Purchase during contract year 2015/2016 of the grant. Again, the state of Michigan will be able to save development time and money by using material which have already been reviewed for currency and accuracy under the RAPID system. Vendor relationships already established by Real Alternatives will be able to be used resulting in appropriate mass quantity discounts. Real Alternatives, with 18 years of experience serving a diverse population of women in crisis pregnancies in the sixth largest state in the US, will continue to develop special education and information materials tailored for the Michigan program.

Program Advertising

Many women choose not to abort once they are aware there is someone available to assist them during their parenting or adoption decision. Advertising is imperative to inform women that there are people and this program in the state of Michigan to help them. Now that a large number of vendor service providers sites are approved and providing services, the RAPID marketing system will be used to conduct a targeted social media campaign of the RAPID 1-888-LIFE-AID hotline patch system. (See below). As the program grows north geographically to cover the entire state of Michigan, advertising will follow the growth.

Real Alternatives will use the social media ads developed and tested over the years in the Pennsylvania, Indiana and Michigan programs that have been specifically tailored to reach women in a crisis/unexpected pregnancy who are unsure whether to abort or not. Using the methods perfected over the years, media buying will be accomplished by Real Alternatives.

The RAPID LIFE-AID hotline patch system provides a trained, bilingual, crisis intervention telephone counselor to provide brief initial counseling and determine where the caller is calling from. The caller is then patched to a counselor at an approved vendor service provider nearest to her. For those clients searching the internet, referrals are made from the existing bilingual Real Alternatives website www.RealAlternatives.org, which has been adapted for use by Michigan citizens. That website is updated with the latest new service providers immediately once the vendor service providers sign, agree to contract terms, and have been trained by Real Alternatives. To ensure program compliance, only approved vendor service providers who meet program requirements and have contractually agreed to them with Real Alternatives will be listed in these referral sources.

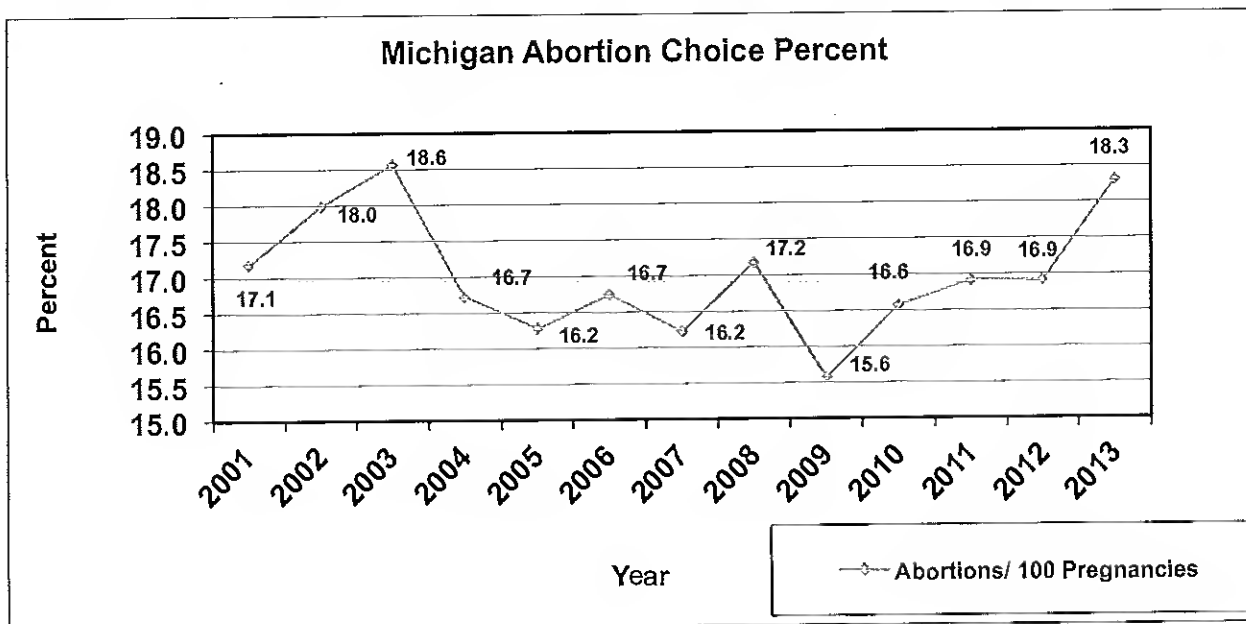
The telephone number 1-888-LIFE-AID, is a national toll-free number owned by Real Alternatives. In order to save costs, the LIFE-AID number is the entry point for the entire Michigan Pregnancy and Parenting Support Services Program. As such, all media, FaceBook and Google ads, brochures, television, and future radio ads will advertise it. During contract year 2015/16 the advertisement budget is high so that Real Alternatives may continue to inform the women of Michigan of the program's existence. As the program grows to the north of the state, advertising will follow. As new clients are referred to vendor service providers, increased reimbursement follows the increase in services. As services and reimbursement increases, reinvestment by the vendor service providers in staff and centers builds more capacity for them to serve more clients.

Program Professional Development Conference for Counselors/mentors

Real Alternatives will create, plan, and conduct an Annual Program Services Provider Conference for service provider counselors and mentors serving women under the Michigan Pregnancy and Parenting Support Services Program. Counselors and mentors will be invited to the centrally located Conference. Speakers will be hired to provide talks on topics of interest that can assist counselors and mentors as they serve the needs of women in unexpected pregnancies.

ASSUMPTIONS

This work plan is based on the assumption that DCH will continue to promptly reimburse Real Alternatives monthly for program services expenses that have occurred.



APPENDICES

Exhibit 1 /

"The Michigan Abortion Choice Percentage" is calculated by taking the Total MI Resident Abortions and dividing that number by the sum of the Total MI Resident Abortions and Total MI Resident Live Births. All figures used to track this outcome are obtained from the *Michigan Health Statistics*, the Michigan Department of Community Health website. The Abortion Choice Percentage represents the percentage of women who chose to undergo abortions out of the total population of women who could. General program impact can be measured because pregnant women who receive support and encouragement through alternative to abortion services are empowered to choose childbirth rather than abortion.

Exhibit 2: END NOTES

¹ The RAPID system includes the following copyrighted and proprietary information and material which belongs to and shall remain the exclusive property of Real Alternatives: all software, documents, checklists, staff training materials, service provider user guides, billing systems, and program management tools used to administer a regional Michigan Pregnancy and Parenting Support Program. The RAPID system is not a deliverable under this grant agreement.

² Often when faced with a crisis pregnancy, women delay prenatal care resulting in low birth weight babies that increases health care cost and high infant mortality rates. National Prevention Council, *National Prevention Strategy*, Washington, DC:

U.S. Department of Health and Human Services, Office of the Surgeon General, 2011

A prior first trimester induced abortion has been found to be an irreversible risk factor associated with preterm birth. *Immutable Medical Risk Factors Associated with Preterm Birth*. Preterm Birth: Causes, Consequences, and Prevention. Institute of Medicine, 2007, pp. 625.

In addition, for every \$1.00 spent on prenatal care, approximately \$3.38 to \$11.00 could be saved in Neonatal Intensive Care Unit costs. "Preventing Low Birth Weight Summary", *Committee to Study the Prevention of Low Birth Weight, Division of Health Promotion and Disease, the Pennsylvania Department of Health*. The United States currently spends just \$1 to prevent sexually transmitted diseases for every \$43 spent treating the 12 million cases diagnosed each year... teenagers suffer a staggering 3 million cases a year. "STDs are Labeled Hidden Epidemic", *The Harrisburg Patriot*, Nov. 20, 1996, A5. STDs cost the U.S. health care system \$17 billion every year—and cost individuals even more in immediate and life-long health consequences. *Sexually Transmitted Disease Surveillance Report 2010*, Centers for Disease Control and Prevention.

³ Lowering abortions can lower the incidence of breast cancer. A Turkish study done between 2000 and 2006 showed induced abortion significantly associated with increased breast cancer. *World Journal of Surgical Oncology* 2009, 7:37 doi:10.1186/1477-7819-7-37 This article is available from: [HYPERLINK](http://www.wjso.com/content/7/1/37)
*<http://www.wjso.com/content/7/1/37> <http://www.wjso.com/content/7/1/37> © 2009 Ozmen et al; licensee BioMed Central Ltd.

In a study of eight European countries, researchers concluded that the increase in breast cancer incidence appears to be best explained by an increase in abortion rates and lower fertility. *The Breast Cancer Epidemic: Modeling and Forecasts Based on Abortion and Other Risk Factors*, Journal of American Physicians and Surgeons, Vol. 12, No. 3, Fall 2007, pp. 72-78.

A study of 1,451 women who developed breast cancer before the age of 40 had a 90 percent increase in the incidence of breast cancer if they aborted their first pregnancy versus those women who delivered their first baby. "An Early Abortion and Breast Cancer Risk Among Women Under Age 40," Howe, H.L., Bzduch, H., Hezfeld, P., *International Journal Epidemiology*, 18:300-304. Additionally, women under age 18 who had an abortion after the eighth week of pregnancy increased their risk of breast cancer by 800 percent. "Risk of Breast Cancer Among Young Women: Relationship to Induced Abortion", *Journal of the National Cancer Institute*, 88:21, November 2, 1994. There is an overall 30 percent risk increase attributable to induced abortion based on meta-analysis of 30 years of studies. Brind, et al. (1997), *J. Epidemiol Community Health* 50:481-496. According to Dr. Angela Lanfranchi, abortion causes breast cancer in about 5% of women who have an abortion. This results in approximately 10,000 cases a year of breast cancer that can be attributed to abortion. After an induced abortion, the female is exposed to very high levels of mitogen and estrogen. This would leave her breast with more places for cancers to start. "The Breast Physiology and the Epidemiology of the Abortion Breast Cancer Link", *Imago Hominis*, 2005, pp. 228-236. The Breast Cancer Prevention Institute claims that the more estrogen a woman is exposed to in her lifetime, the higher her risk for breast cancer. Abortion in women under 18 and over 30 years old carries the greatest risk of getting breast cancer. "The Biologic Cause of the Abortion Breast Cancer Link: The Physiology of the Breast", *Breast Cancer Prevention Institute*, May 2004 (revised). Studies have shown that women who have ever used early formulations of oral contraceptives and who also have a first-degree relative with breast cancer may be at a particularly high risk for breast cancer. Women with a strong family history who have used more recent lower-dosage formulations of oral contraceptives should be advised of the risks regarding oral contraceptive use and breast cancer. "Oral Contraceptives and Breast Cancer: A Note of Caution for High-Risk Women", *The Journal of the American Medical Association*, Vol. 284, No. 14, October 11, 2000, pp. 1-6.

A 2009 study reports that oral contraceptive use contributes to younger women developing breast cancer particularly a type called triple-negative that is aggressive, more difficult to treat and has higher mortality rates. Among women ≤ 40 years of age, the risk for breast cancer overall, and the risk of non-triple-negative breast cancer increased with younger age at first use. Dolle, Jessica M. and Daling, Janet R. *Risk Factors for Triple-Negative Breast Cancer in Women Under the Age 45 Years*. *Cancer Epidemiology, Biomarkers & Prevention* 2009; 18(4) April 2009, pp. 1157-1166.

Those who abort a first pregnancy are at a greater risk of subsequent long term clinical depression.... (Summer 2003) "Clinical Depression Linked to Abortion", *British Medical Journal*, 1992, pp. 151-152. Results of a New Zealand study suggest that women who experience distress as a result of having an abortion are more likely to have subsequent mental health problems. *Reactions to abortion and subsequent mental health*, The British Journal of Psychiatry, May 2009, Vol. 195, pp.420-426

⁴ Abstinence education meets the two-prong goal of lowering unexpected pregnancies and sexually transmitted diseases. While going through a process of emotional growth in adolescence, teens frequently get involved in risky sexual behaviors that expose them to unexpected pregnancy and sexually transmitted infections. Researchers have found that abstinence-only sex education intervention programs are effective in the prevention of unintended adolescent pregnancies. "Adolescent Pregnancy Prevention: An Abstinence-Centered Randomized Controlled Intervention in a Chilean Public High School", *Journal of Adolescent Health*, 2005, pp. 64-69. Promising programs to improve reproductive health outcomes include those that focus on early childhood investments, that involve teens in school and in outside activities (including youth development in combination with sexuality education and community volunteer learning), and those that send nurses to visit teenage mothers, which reduce their chances of becoming pregnant again. "Preventing Teenage Pregnancy,

Childbearing, and Sexually Transmitted Diseases: What Research Shows", *Child Trends Research Brief*, May 2002, pp. 1-10. True abstinence education programs help young people to develop an understanding of commitment, fidelity, and intimacy that will serve them well as the foundations of healthy marital life in the future. Abstinence education programs have repeatedly been shown to be effective in reducing sexual activity among their participants. "The Effectiveness of Abstinence Education Programs in Reducing Sexual Activity Among Youth", *The Heritage Foundation*, April 8, 2002, pp. 1-12. The Institute for Research and Evaluation conducted more than 100 evaluations of abstinence education interventions in 30 states over the past 15 years and found that well-designed and well-implemented abstinence education programs can reduce teen sexual activity by as much as one-half over a period of one to two years. *Abstinence" or "Comprehensive" Sex Education?* The Institute for Research and Evaluation, 2007.

The Birth Control Pill, Norplant, IUD, diaphragm, cervical cap, sponge, Depo-Provera and spermicides do not protect against STDs. "Preventing STDs," Wills, Judith Levine, *FDA Consumer*, Publication No. (FDA) 94-1210, June 1993. Latex Condoms may reduce but cannot eliminate the risks of contracting STDs. "Sexually Transmitted Diseases", Nestor, Lynn Paige, MSN, and O'Connell, Michelle Brott, BSN, *U.S. Department of Health & Human Services, Public Health Service*. U.S. Food and Drug Administration tests designed to measure the leakage of viral particles through latex condoms reveal significant leakage of HIV-sized particles under some conditions for one-third of the condoms tested. *Sexually Transmitted Diseases*, July - August, 1992, 194, 230-234. A U.S. government study revealed no proof that condoms prevent the transmission of the most common sexually transmitted infections, including gonorrhea, chlamydial infection, trichomoniasis, genital herpes, syphilis, chancroid, and HPV-associated diseases. "Workshop Summary: Scientific Evidence of Condom Effectiveness for Sexually Transmitted Disease (STD) Prevention," *National Institutes of Allergy and Infectious Diseases, National Institutes of Health, Department of Health and Human Services*. July 20, 2001. There's no absolute guarantee that a person won't get a sexually transmitted disease even when using a condom.

<http://www.fda.gov/ForConsumers/byAudience/ForPatientAdvocates/HIVandAIDSActivities/ucm126372.htm>
accessed 5/31/12 Page Last Updated: 07/22/2010

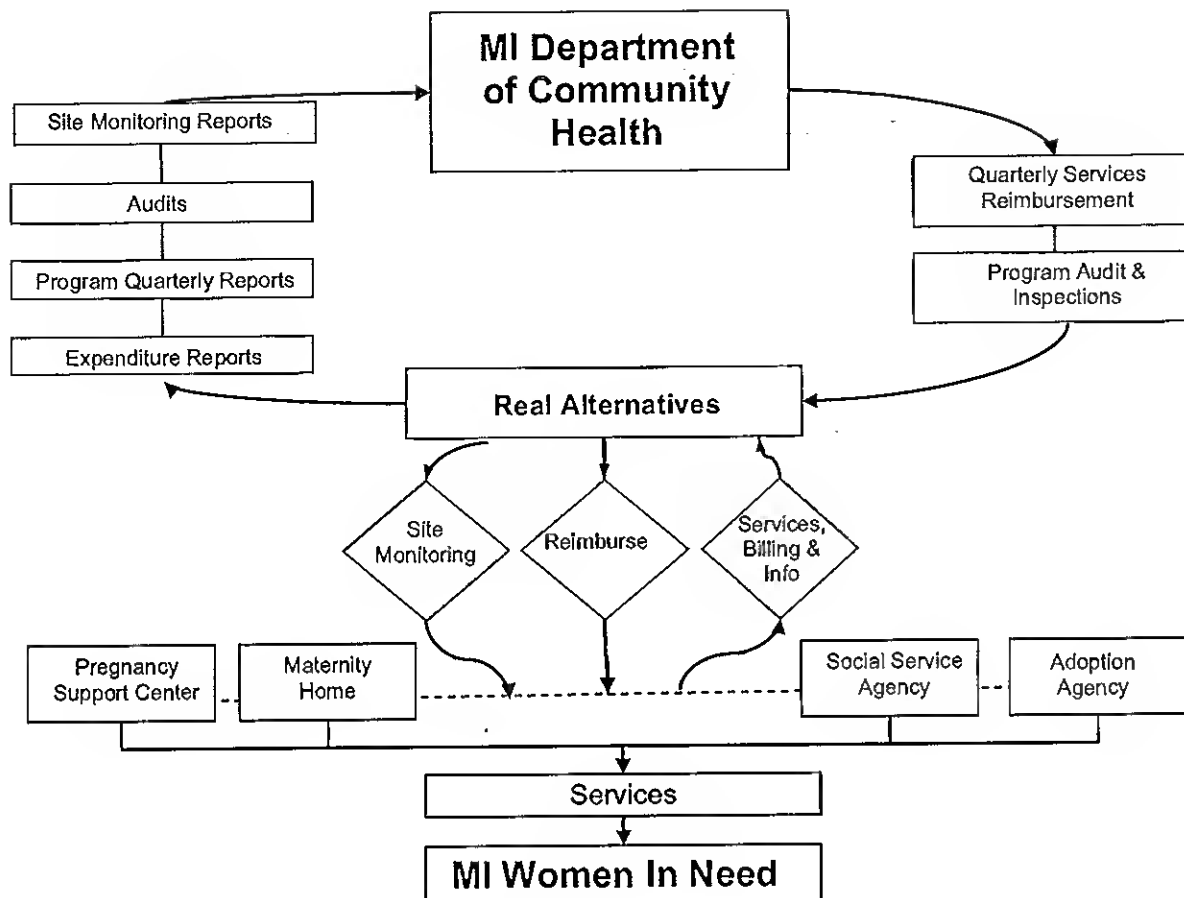
A large number of teens and some adults may be engaging in oral sex to prevent pregnancy and sexually transmitted diseases. However, a report from the National Center for Health Statistics (a division of the CDC) cited evidence that HIV, gonorrhea, Chlamydia, chancroid, and syphilis can all be transmitted through oral sex. "Oral Sex is Common Among Teens to Prevent STDs and Pregnancy", *MedPage Today*, September 16, 2005, pp. 1-4. Herpes, gonorrhea, syphilis, hepatitis A, B, and C, and HIV all can be transmitted through oral sex. <http://teens.webmd.com/rm-quiz-safe-sex> accessed 5/31/12 Page last Reviewed by Brunilda Nazario, MD on August 26, 2011.

When compared to teens that are not sexually active, teenage boys and girls who are sexually active are significantly less likely to be happy and more likely to feel depressed. Also, when compared to teens that are not sexually active, teenage boys and girls who are sexually active are significantly more likely to attempt suicide. "Sexually Active Teenagers Are More Likely to be Depressed and to Attempt Suicide", *The Heritage Foundation*, June 2, 2003, pp. 1-8.

Females with a history of casual sex report most depressive symptoms. For females, as the number of sexual partners increase, depressive symptoms increase as well. *No Strings Attached: The Nature of Casual Sex in College Students*, *The Journal of Sex Research*, Vol. 43, No. 3, August 2006, pp. 255-267. STDs are one of the most critical health challenges facing the nation today.

A CDC study estimated that 1 in 4 (26%) young women between the ages of 14-19 years old in the United States are infected with at least one of the most common sexually transmitted diseases. Nationally Representative CDC Study Finds 1 in 4 Teenage Girls Has a Sexually Transmitted Disease, 2008 *National STD Prevention Conference*, Press Release, March 11, 2008.

Exhibit 3



Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 11:47 AM
To: Kevin I. Bagatta, Esquire (ra-president@comcast.net); Thomas A. Lang, Esq. (ra-operations@comcast.net); 'ra-finance@comcast.net'
Cc: Hensler, Jeanette (DCH); Dunbar, Paulette Dobynnes (DCH); Charest, Deanna (DCH)
Subject: FW: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program
Attachments: Real Alternatives Amendment 4.pdf

Good morning Kevin,

Attached please find the revised contract per your request. Please return two signed copies to Jeanette Hensler as soon as possible to:

Jeanette Hensler, Manager Grants Section
Michigan Department of Health and Human
Services
320 S. Walnut Street
4th Floor, Grant Section
Lansing, Michigan 48913

If possible please send by overnight mail. Thank you

Barbara (Quest) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Hensler, Jeanette (DCH)
Sent: Thursday, September 03, 2015 11:03 AM
To: Derman, Barbara (DCH); Dunbar, Paulette Dobynnes (DCH)
Cc: Charest, Deanna (DCH)
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

See the attached revision per the request.

From: Kevin I. Bagatta, Esquire (<mailto:ra-president@comcast.net>)
Sent: Thursday, September 03, 2015 9:51 AM
To: Hensler, Jeanette (DCH) <HenslerJ1@michigan.gov>; Derman, Barbara (DCH) <DermanB@michigan.gov>
Cc: Dunbar, Paulette Dobynnes (DCH) <dunbarp@michigan.gov>; Charest, Deanna (DCH) <CharestD@michigan.gov>; Thomas A. Lang, Esq. <ra-finance@comcast.net>

Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 1:01 PM
To: Kevin Bagatta; Hensler, Jeanette (DCH)
Subject: RE: Signed Amendment 4

Thanks for your quick return

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health Michigan Department of Health and Human Services PO
Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968 DermanB@michigan.gov

-----Original Message-----

From: Kevin Bagatta [mailto:ra-president@comcast.net]
Sent: Thursday, September 03, 2015 12:59 PM
To: Derman, Barbara (DCH) <DermanB@michigan.gov>; Hensler, Jeanette (DCH) <HenslerJ1@michigan.gov>
Subject: Signed Amendment 4

Will be to Jeanette by 10:30 am tomorrow.

Derman, Barbara (DHHS)

From: McCool, Matthew (DCH)
Sent: Thursday, September 03, 2015 8:45 AM
To: Derman, Barbara (DCH)
Cc: Hensler, Jeanette (DCH)
Subject: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)
Attachments: FW: MI FSR & Expenses for June 2015; FW: MI FSR & Expense Report - July 2015; RE: May FSR for Michigan Pregnancy & Parenting Support Program

Hi Barbara,

We recently have received the attached July FSR for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043) and I noticed that I had not received the June FSR back from you with your approval (see attached). From what I can tell it looks like the budget columns do not match the current budget summary we have on file. I know that this was also an issue back on the May FSR (see attached) as the agency should not have changed the budget column amounts but you ended up approving the May FSR with corrected budget numbers.

Since it has been awhile since the June FSR has been sent to us (7/31/15) I just wanted to make sure that you did receive it and I figured we could also deal with the July FSR they just submitted at the same time. Could you please take a look at these FSRs and work with the agency to get the budget numbers adjusted so we can issue payment?

Thanks!

Matt McCool
Michigan Department of Health and Human Services
Operations Admin. - Office of Accounting
Expenditure Operations - Contract Payment Unit
P.O. Box 30720
Lansing, MI 48909-8220
Phone: (517) 241-5839
Fax: (517) 241-5531
mccoolm@michigan.gov

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Derman, Barbara (DHHS)

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 9:04 AM
To: McCool, Matthew (DCH)
Cc: Hensler, Jeanette (DCH)
Subject: RE: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)

Good morning Matt,

Yes, When I returned the May FSR for them to correct. They indicated that they would wait for the new budget that we were working on. We just sent them the new contract and budget yesterday for signatures. I also asked them to re-submit the May, June FSRs at this time as well. I think I missed the June FSR.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: McCool, Matthew (DCH)
Sent: Thursday, September 03, 2015 8:45 AM
To: Derman, Barbara (DCH) <DermanB@michigan.gov>
Cc: Hensler, Jeanette (DCH) <HenslerJ1@michigan.gov>
Subject: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)

Hi Barbara,

We recently have received the attached July FSR for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043) and I noticed that I had not received the June FSR back from you with your approval (see attached). From what I can tell it looks like the budget columns do not match the current budget summary we have on file. I know that this was also an issue back on the May FSR (see attached) as the agency should not have changed the budget column amounts but you ended up approving the May FSR with corrected budget numbers.

Since it has been awhile since the June FSR has been sent to us (7/31/15) I just wanted to make sure that you did receive it and I figured we could also deal with the July FSR they just submitted at the same time. Could you please take a look at these FSRs and work with the agency to get the budget numbers adjusted so we can issue payment?

Thanks!

Matt McCool
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P.O. Box 30720
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Phone: (517) 241-5839
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mccoolm@michigan.gov

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Derman, Barbara (DHHS)

From: Kevin I. Bagatta, Esquire <ra-president@comcast.net>
Sent: Thursday, September 03, 2015 9:51 AM
To: Hensler, Jeanette (DCH); Derman, Barbara (OCH)
Cc: Dunbar, Paulette Dobyne (DCH); Charest, Deanna (DCH); Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.
Subject: Re: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

Hi Jeanette and Quess:

Thank you so much for approving our proposal. In reviewing the agreement, we request the following corrections. These corrections also follow the expense categorizations negotiated and followed in the original agreement.

Program Budget Summary – Attachment B.1 (1 of 3)

Expenditure Category

1. Salaries & Wages to read: blank
2. Fringe Benefits to read: blank
3. Travel to read: blank
4. Supplies & Materials to read: blank
5. Contractual to read: blank
6. Equipment to read: blank
7. Other Expenses to read:

Administrative Expenses:	\$179,750
Services Expenses:	\$1,320,250

Program Budget – Cost Detail Schedule – Attachment B.2 (2 of 3)

1. Salary & Wages

Accountant Budget to read: \$5550

2. Fringe Benefits:

Check-mark: Life Ins, Vision Ins, Dental Ins, Unemploy Ins

3. Travel:

Budget total to read: \$1,000

4. Supplies and materials

No change

5. Contractual

No change

6. Equipment

No change

7. Other Expenses:

Add: Professional Development: \$1624; Job Advertising/Employee Screening: \$1,780

Derman, Barbara (DHHS)

From: Dunbar, Paulette Dobyne (OCH)
Sent: Thursday, September 03, 2015 2:30 PM
To: Derman, Barbara (OCH)
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

Thanks.

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 2:28 PM
To: Dunbar, Paulette Dobyne (DCH)
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

I got an email from him that he put it in the mail this afternoon, next day delivery so should arrive to Jeanette tomorrow

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Dunbar, Paulette Dobyne (DCH)
Sent: Thursday, September 03, 2015 2:26 PM
To: Derman, Barbara (DCH) <DermanB@michigan.gov>
Subject: RE: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program
Importance: High

Please ask him to send to arrive by the Sept 9th at the latest. This is the latest time so we can get this amendment processed in time.

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 11:47 AM
To: Kevin I. Bagatta, Esquire (ra-president@comcast.net); Thomas A. Lang, Esq. (ra-operations@comcast.net); 'ra-finance@comcast.net'
Cc: Hensler, Jeanette (DCH); Dunbar, Paulette Dobyne (DCH); Charest, Deanna (DCH)
Subject: FW: Contract year 2015-2016 proposal for MI Pregnancy and Parenting Support Services Program

Good morning Kevin,
Attached please find the revised contract per your request. Please return two signed copies to Jeanette Hensler as soon as possible to:

Jeanett
e
Hensler
,
Manag
er
Grants
Section

Derman, Barbara (DHHS)

From: Oerman, Barbara (OCH)
Sent: Friday, September 04, 2015 10:02 AM
To: McCool, Matthew (DCH)
Subject: RE: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)

Ok that's what I was think too. Thanks. I'll do that today.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: McCool, Matthew (DCH)
Sent: Friday, September 04, 2015 9:44 AM
To: Derman, Barbara (DCH) <DermanB@michigan.gov>
Cc: Hensler, Jeanette (DCH) <HenslerJ1@michigan.gov>
Subject: RE: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)

Hi Barbara,

Since the amendment has not been completed we would typically not adjust the budgets until after the amendment is processed. I understand that the changes are within the deviation allowance (15% or \$10,000) but we would usually just have the agency use their current budget summary figures until the amendment goes through that would increase funding and change their budget.

I would suggest that we handle these FSRs as we did the May FSR by using the original budget figures. I believe this method would be the most straightforward as the budget would remain consistent with the budget summary page that was included with the contract while also still staying within the deviation allowance amount.

Thanks!

Matt McCool
Phone: (517) 241-5839
Fax: (517) 241-5531
mccoolm@michigan.gov

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 9:31 AM
To: McCool, Matthew (DCH)
Cc: Hensler, Jeanette (DCH)
Subject: RE: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)

I'll go ahead and approve the June and July, and we'll start fresh with the new budget? My apologies.

Barbara (Quess) Derman, MSW

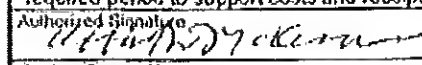
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services

FINANCIAL STATUS REPORT
Michigan Department of Community Health

		Contract Number 20142043	Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services	Code	
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Jun-15 Thru 30-Jun-15 <input type="checkbox"/> Final	Date Prepared 7/30/15	
City, State, ZIP Code Harrisburg PA 17112		Agreement Period 1-Oct-13 Thru 30-Sep-15	FE ID Number 23-2868660	

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	5,569.00	83,694.27	105,000	99,750.00
Services Expenses	47,267.29	336,971.96	595,000	600,250.00
8. TOTAL DIRECT	52,816.29	420,666.23	700,000.00	279,333.77
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	52,816.29	420,666.23	700,000.00	279,333.77
SOURCE OF FUNDS:				
11. State Agreement	52,816.29	420,666.23	700,000.00	279,333.77
12. Local				
13. Federal				
14. Other				
15. Fees & Collections				
16. TOTAL FUNDING	52,816.29	420,666.23	700,000.00	279,333.77

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature 	Date 7/30/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					

Message: Authority: PA 368 of 1978 Completion: is a condition of Reimbursement	The Department of Community Health is an equal opportunity, employer, services, and programs provider.
--	--

OCH-038(E) (Rev. 4/04) (Excel) Previous Edition Obsolete

*per your email,
June FSR
approved with
the above changes
Barbara Adamson
9/4/2015*

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Revised Budget Dollars 6/25/15	Previous YTD	June 2015	YTD FY 13-15	Remaining Budget
Personnel					
Vice President	25,700.00	23,241.65	1,780.86	25,022.51	677.49
Services Coordinator	5,915.00	1,514.97	1,234.62	2,749.59	3,165.41
Services Assistance	585.00	204.83	42.43	247.26	337.74
Service Provider Approval	5,100.00	3,501.67	37.74	3,539.41	1,560.59
Billing Coordinator	3,500.00	2,575.85	135.75	2,711.60	788.40
Service Provider Monitoring	3,000.00	1,189.38	20.18	1,209.56	1,790.44
Hotline Counselor	845.00	435.51	25.87	461.38	383.62
Accrued Vacation & Sick	118.00				118.00
Payroll Taxes	3,400.00	2,521.46	240.79	2,762.25	637.75
Workers Compensation Insurance	192.00	131.83	7.20	139.03	52.97
Pension	1,219.00	700.01	62.64	762.65	456.35
Employee Group Insurance	7,650.00	5,801.49	396.22	6,197.71	1,452.29
Total Personnel	57,224.00	41,818.65	3,984.30	45,802.95	11,421.05

Operating					
Client Education Materials	6,600.00	6,545.34		6,545.34	54.66
Services Advertising	71,000.00	16,932.25	17,955.84	34,888.09	36,111.91
Travel	6,400.00	1,793.36		1,793.36	4,606.64
Srvcs Database Consulting & Dev	13,000.00	11,963.75	575.85	12,539.60	460.40
Client Services	431,776.00	209,891.49	24,435.62	234,327.11	197,448.89
Hotline Referral System	750.00	377.43	22.28	399.71	350.29
Contract Closeout Cost	10,000.00	-		-	10,000.00
Total Operating	539,526.00	247,503.62	42,989.59	290,493.21	249,032.79
Equipment					
Pregnancy Test Kits	3,500.00	392.40	283.40	675.80	2,824.20
Total Services Expenses	600,250.00	289,714.67	47,257.29	336,971.96	263,278.04

Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Budgeted Dollars Revised 6/25/15	Previous YTD	June 2015	YTD FY 13-15	Remaining Budget
Personnel					
President & CEO	35,000.00	28,054.02	1,450.92	29,504.94	5,495.06
VP - Administration	6,923.00	5,578.99	1,344.01	6,923.00	-
Assistant Director of Finance	1,777.00	1,776.88		1,776.88	0.12
Accountant	2,800.00	2,489.09	34.31	2,523.40	276.60
Bookkeeper	1,400.00	852.32	159.71	1,012.03	387.97
Professional Development	624.00	168.64	41.44	210.08	413.92
Accrued Vacation & Sick	238.00				238.00
Payroll Taxes	3,830.00	2,368.46	164.27	2,532.73	1,297.27
Workers Compensation Insurance	285.00	164.82	9.00	173.82	111.18
Pension	1,950.00	1,021.47	52.47	1,073.94	876.06
Employee Group Insurance	11,000.00	8,743.54	696.46	9,440.00	1,560.00
Job Advertising	100.00				100.00
New Employee Screening	180.00				180.00
Total Personnel	66,107.00	51,218.23	3,952.59	55,170.82	10,936.18

Operating					
Consulting	2,520.00	1,848.18	357.04	2,205.22	314.78
Legal	400.00				400.00
Postage/Shipping	1,000.00	564.06	6.58	570.64	429.36
Auditing	2,500.00	1,833.70	133.11	1,966.81	533.19
Travel/Lodging	500.00	308.82		308.82	191.18
Rent	7,000.00	5,520.90	345.43	5,866.33	1,133.67
Telephone Service	1,650.00	1,177.86	74.37	1,252.23	397.77
General Business Liability Insurance	500.00	258.67	15.74	274.41	225.59
Insurance-Directors & Officers	850.00	640.21	38.09	678.30	171.70
Office Expense	4,048.00	2,662.88	599.16	3,262.04	785.96
Computer Resources	12,175.00	11,899.00		11,899.00	276.00
Total Operating	33,143.00	26,714.28	1,569.52	28,283.80	4,859.20

Equipment					
Equipment Service Contracts	500.00	202.76	36.89	239.65	260.35

Total Administrative Expenses	99,750.00	78,135.27	5,559.00	83,694.27	16,055.73
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FINANCIAL STATUS REPORT
Michigan Department of Community Health

Contract Number 20142043		Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services	
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Jul-15 Thru 31-Jul-15 <input type="checkbox"/> Final	
City, State, ZIP Code Harrisburg PA 17112		Date Prepared 8/27/15	
		FEID Number 23-2868660	

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	1,250.77	84,945.04	105,000 99,750.00	20,054.96 14,804.96
Services Expenses	44,155.11	381,127.07	595,000 600,250.00	213,912.93 219,422.93
8. TOTAL DIRECT	45,405.88	466,072.11	700,000.00	233,927.89
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	45,405.88	466,072.11	700,000.00	233,927.89
SOURCE OF FUNDS:				
11. State Agreement	45,405.88	466,072.11	700,000.00	233,927.89
12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
16. TOTAL FUNDING	45,405.00	466,072.11	700,000.00	233,927.89

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature <i>Clifford W. McKeown</i>	Date 8/27/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					

Authority: P.A. 368 of 1978 Completion: is a condition of Reimbursement	The Department of Community Health is an equal opportunity employer, services, and programs provider.
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DCH-0384(E) (Rev. 4/04) (Excel) Previous Edition Obsolete

July FSR approved with the above changes
Barbara B. Decker
9/4/2015

Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Budgeted Dollars	Previous	July	YTD	Remaining
Personnel	Revised 6/25/15	YTD	2015	FY 13-15	Budget
President & CEO	35,000.00	29,504.94	272.41	29,777.35	5,222.65
VP - Administration	6,923.00	6,923.00	241.57	7,164.57	(241.57)
Assistant Director of Finance	1,777.00	1,776.88		1,776.88	0.12
Accountant	2,800.00	2,523.40	(34.31)	2,489.09	310.91
Bookkeeper	1,400.00	1,012.03		1,012.03	387.97
Professional Development	624.00	210.08	8.00	218.08	405.92
Accrued Vacation & Sick	238.00	-		-	238.00
Payroll Taxes	3,830.00	2,532.73	16.80	2,549.53	1,280.47
Workers Compensation Insurance	285.00	173.82	4.87	178.69	106.31
Pension	1,950.00	1,073.94	12.55	1,086.49	863.51
Employee Group Insurance	11,000.00	9,440.00	362.88	9,802.88	1,197.12
Job Advertising	100.00	-		-	100.00
New Employee Screening	180.00	-		-	180.00
Total Personnel	66,107.00	55,170.82	884.77	56,055.59	10,051.41

Operating					
Consulting	2,520.00	2,205.22		2,205.22	314.78
Legal	400.00	-		-	400.00
Postage/Shipping	1,000.00	570.64	28.75	599.39	400.61
Auditing	2,500.00	1,966.81	59.74	2,026.55	473.45
Travel/Lodging	500.00	308.82	3.86	312.68	187.32
Rent	7,000.00	5,866.33	168.09	6,034.42	965.58
Telephone Service	1,650.00	1,252.23	42.51	1,294.74	355.26
General Business Liability Insurance	500.00	274.41	8.91	283.32	216.68
Insurance-Directors & Officers	850.00	678.30	21.70	700.00	150.00
Office Expense	4,048.00	3,262.04	21.08	3,283.12	764.88
Computer Resources	12,175.00	11,899.00		11,899.00	276.00
Total Operating	33,143.00	28,283.80	354.64	28,638.44	4,504.56

Equipment					
Equipment Service Contracts	500.00	239.65	11.36	251.01	248.99

Total Administrative Expenses	99,750.00	83,694.27	1,250.77	84,945.04	14,804.96
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Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Revised Budget	Previous	July	YTD	Remaining
Personnel	Dollars 6/25/15	YTD	2015	FY 13-15	Budget
Vice President	25,700.00	25,022.51	1,153.63	26,176.14	(476.14)
Services Coordinator	5,915.00	2,749.59	21.22	2,770.81	3,144.19
Services Assistance	585.00	247.26	30.14	277.40	307.60
Service Provider Approval	5,100.00	3,539.41		3,539.41	1,560.59
Billing Coordinator	3,500.00	2,711.60	49.50	2,761.10	738.90
Service Provider Monitoring	3,000.00	1,209.56		1,209.56	1,790.44
Hotline Counselor	845.00	461.38	11.15	472.53	372.47
Accrued Vacation & Sick	118.00				118.00
Payroll Taxes	3,400.00	2,762.25	97.30	2,859.55	540.45
Workers Compensation Insurance	192.00	139.03	3.98	143.01	48.99
Pension	1,219.00	762.65	36.22	798.87	420.13
Employee Group Insurance	7,650.00	6,197.71	206.44	6,404.15	1,245.85
Total Personnel	57,224.00	45,802.95	1,609.58	47,412.53	9,811.47

Operating					
Client Education Materials	6,600.00	6,545.34	15.92	6,561.26	38.74
Services Advertising	71,000.00	34,888.09	17,348.94	52,237.03	18,762.97
Travel	6,400.00	1,793.36	419.03	2,212.39	4,187.61
Srvcs Database Consulting & Dev	13,000.00	12,539.60	5.84	12,545.44	454.56
Client Services	431,776.00	234,327.11	24,556.61	258,883.72	172,892.28
Hotline Referral System	750.00	399.71	13.89	413.60	336.40
Contract Closeout Cost	10,000.00				10,000.00
Total Operating	539,526.00	290,493.21	42,360.23	332,853.44	206,672.56

Equipment					
Pregnancy Test Kits	3,500.00	675.80	185.30	861.10	2,638.90

Total Services Expenses	600,250.00	336,971.96	44,155.11	381,127.07	219,122.93
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Derman, Barbara (DHHS)

From: Derman, Barbara (OCH)
Sent: Friday, September 04, 2015 2:50 PM
To: McCool, Matthew (DCH)
Cc: Hensler, Jeanette (DCH)
Subject: RE: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)
Attachments: FSR Real Alternatives July 2015.pdf; FSR Real Alternatives June 2015.pdf

Good Afternoon Jeanette and Matt, Attached are the approved FSR's for June and July with changes to reflect the current budget.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: McCool, Matthew (DCH)
Sent: Friday, September 04, 2015 9:44 AM
To: Derman, Barbara (DCH) <DermanB@michigan.gov>
Cc: Hensler, Jeanette (DCH) <HenslerJ1@michigan.gov>
Subject: RE: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)

Hi Barbara,

Since the amendment has not been completed we would typically not adjust the budgets until after the amendment is processed. I understand that the changes are within the deviation allowance (15% or \$10,000) but we would usually just have the agency use their current budget summary figures until the amendment goes through that would increase funding and change their budget.

I would suggest that we handle these FSRs as we did the May FSR by using the original budget figures. I believe this method would be the most straightforward as the budget would remain consistent with the budget summary page that was included with the contract while also still staying within the deviation allowance amount.

Thanks!

Matt McCool
Phone: (517) 241-5839
Fax: (517) 241-5531
mccoolm@michigan.gov

From: Derman, Barbara (DCH)
Sent: Thursday, September 03, 2015 9:31 AM
To: McCool, Matthew (DCH)
Cc: Hensler, Jeanette (DCH)
Subject: RE: FSRs Submitted for the Real Alternatives: MI Pregnancy & Parenting Support Services Program (20142043)

I'll go ahead and approve the June and July, and we'll start fresh with the new budget? My apologies.

Derman, Barbara (DHHS)

From: Scott-Wirt, Della (DCH)
Sent: Tuesday, September 08, 2015 12:19 PM
To: Derman, Barbara (DCH)
Subject: Real Alternatives
Attachments: 20142043-04.pdf

Attached is the executed agreement amendment no. 4 for Real Alternatives. We have returned the original to the agency. Thank you.

Derman, Barbara (DHHS)

From: Scott-Wirt, Della (DCH)
Sent: Tuesday, September 08, 2015 12:19 PM
To: Derman, Barbara (DCH)
Subject: Real Alternatives
Attachments: 20142043-04.pdf

Attached is the executed agreement amendment no. 4 for Real Alternatives. We have returned the original to the agency. Thank you.

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Friday, October 23, 2015 2:52 PM
To: McCool, Matthew (DHHS)
Subject: FW: Michigan FSR Expense Rept - August 2015
Attachments: MI FSR & Expense Report - August 2015.pdf

Hi Matt,

I have been travelling for our program a lot this month and keep forgetting to ask you how to handle this FSR for Real Alternatives now that we have the budget amendment. I am out of the office on Monday, but will check for emails and want to follow up on this and get it out. I apologize for letting it slip through the cracks this month. Thanks

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Friday, September 25, 2015 4:21 PM
To: FSRMDCH
Cc: Derman, Barbara (DCH) ; Dunbar, Paulette Dobynes (DCH) ; Tom Lang
Subject: Michigan FSR Expense Rept - August 2015

Please see attached Real Alternatives Michigan FSR for August 2015.

Best Regards,
Cliff McKeown

FINANCIAL STATUS REPORT
Michigan Department of Community Health

		Contract Number 20142043	Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services		
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Aug-15 Thru 31-Aug-15 <input type="checkbox"/> Final		
City, State, ZIP Code Harrisburg PA 17112		Date Prepared 9/25/15		
		FE ID Number 23-2868660		

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	2,932.08	87,877.12	99,750.00	11,872.88
Services Expenses	43,914.23	425,041.30	600,250.00	175,208.70
8. TOTAL DIRECT	46,846.31	512,918.42	700,000.00	187,081.58
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	46,846.31	512,918.42	700,000.00	187,081.58
SOURCE OF FUNDS:				
11. State Agreement	46,846.31	512,918.42	700,000.00	187,081.58
12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
16. TOTAL FUNDING	46,846.31	512,918.42	700,000.00	187,081.58

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature <i>Clifford W. McKeown</i>	Date 9/25/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					

Message:

Authority: P.A. 368 of 1978 Completion: is a condition of Reimbursement	The Department of Community Health is an equal opportunity, employer, services, and programs provider.
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Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Budgeted Dollars	Previous	August	YTD	Remaining
Personnel	Revised 6/25/15	YTD	2015	FY 13-15	Budget
President & CEO	35,000.00	29,777.35	1,260.55	31,037.90	3,962.10
VP - Administration	6,923.00	7,164.57	136.88	7,301.45	(378.45)
Assistant Director of Finance	1,777.00	1,776.88		1,776.88	0.12
Accountant	2,800.00	2,489.09		2,489.09	310.91
Bookkeeper	1,400.00	1,012.03	75.00	1,087.03	312.97
Professional Development	624.00	218.08	34.00	252.08	371.92
Accrued Vacation & Sick	238.00	-		-	238.00
Payroll Taxes	3,830.00	2,549.53	32.67	2,582.20	1,247.80
Workers Compensation Insurance	285.00	178.69	6.83	185.52	99.48
Pension	1,950.00	1,086.49	42.53	1,129.02	820.98
Employee Group Insurance	11,000.00	9,802.88	461.86	10,264.74	735.26
Job Advertising	100.00	-		-	100.00
New Employee Screening	180.00	-		-	180.00
Total Personnel	66,107.00	56,055.59	2,050.32	58,105.91	8,001.09
Operating					
Consulting	2,520.00	2,205.22		2,205.22	314.78
Legal	400.00			-	400.00
Postage/Shipping	1,000.00	599.39	38.91	638.30	361.70
Auditing	2,500.00	2,026.55	83.85	2,110.40	389.60
Travel/Lodging	500.00	312.68		312.68	187.32
Rent	7,000.00	6,034.42	258.55	6,292.97	707.03
Telephone Service	1,650.00	1,294.74	48.67	1,343.41	306.59
General Business Liability Insurance	500.00	283.32	12.50	295.82	204.18
Insurance-Directors & Officers	850.00	700.00	30.47	730.47	119.53
Office Expense	4,048.00	3,283.12	398.29	3,681.41	366.59
Computer Resources	12,175.00	11,899.00		11,899.00	276.00
Total Operating	33,143.00	28,638.44	871.24	29,509.68	3,633.32
Equipment					
Equipment Service Contracts	500.00	251.01	10.52	261.53	238.47
Total Administrative Expenses	99,750.00	84,945.04	2,932.08	87,877.12	11,872.88

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Revised Budget	Previous	August	YTD	Remaining
Personnel	Dollars 6/25/15	YTD	2015	FY 13-15	Budget
Vice President	25,700.00	26,176.14	1,042.70	27,218.84	(1,518.84)
Services Coordinator	5,915.00	2,770.81	251.73	3,022.54	2,892.46
Services Assistance	585.00	277.40	3.77	281.17	303.83
Service Provider Approval	5,100.00	3,539.41	-	3,539.41	1,560.59
Billing Coordinator	3,500.00	2,761.10	256.50	3,017.60	482.40
Service Provider Monitoring	3,000.00	1,209.56	248.51	1,458.07	1,541.93
Hotline Counselor	845.00	472.53	11.90	484.43	360.57
Accrued Vacation & Sick	118.00	-	-	-	118.00
Payroll Taxes	3,400.00	2,859.55	126.72	2,986.27	413.73
Workers Compensation Insurance	192.00	143.01	5.59	148.60	43.40
Pension	1,219.00	798.87	46.48	845.35	373.65
Employee Group Insurance	7,650.00	6,404.15	262.76	6,666.91	983.09
Total Personnel	57,224.00	47,412.53	2,256.66	49,669.19	7,554.81

Operating					
Client Education Materials	6,600.00	6,561.26		6,561.26	38.74
Services Advertising	71,000.00	52,237.03	18,982.17	71,219.20	(219.20)
Travel	6,400.00	2,212.39	482.97	2,695.36	3,704.64
Srvcs Database Consulting & Dev	13,000.00	12,545.44	276.25	12,821.69	178.31
Client Services	431,776.00	258,883.72	21,681.19	280,564.91	151,211.09
Hotline Referral System	750.00	413.60	16.99	430.59	319.41
Contract Closeout Cost	10,000.00	-	-	-	10,000.00
Total Operating	539,526.00	332,853.44	41,439.57	374,293.01	165,232.99

Equipment					
Pregnancy Test Kits	3,500.00	861.10	218.00	1,079.10	2,420.90

Total Services Expenses	600,250.00	381,127.07	43,914.23	425,041.30	175,208.70
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Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Friday, October 23, 2015 2:52 PM
To: McCool, Matthew (DHHS)
Subject: FW: Michigan FSR Expense Rept - August 2015
Attachments: MI FSR & Expense Report - August 2015.pdf

Hi Matt,

I have been travelling for our program a lot this month and keep forgetting to ask you how to handle this FSR for Real Alternatives now that we have the budget amendment. I am out of the office on Monday, but will check for emails and want to follow up on this and get it out. I apologize for letting it slip through the cracks this month. Thanks

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Friday, September 25, 2015 4:21 PM
To: FSRMDCH
Cc: Derman, Barbara (DCH) ; Dunbar, Paulette Dobynes (DCH) ; Tom Lang
Subject: Michigan FSR Expense Rept - August 2015

Please see attached Real Alternatives Michigan FSR for August 2015.
Best Regards,
Cliff McKeown

Derman, Barbara (DHHS)

From: McCool, Matthew (DHHS)
Sent: Monday, October 26, 2015 8:07 AM
To: Derman, Barbara (DHHS)
Subject: RE: Michigan FSR Expense Rept - August 2015
Attachments: Real Alternatives-20142043-Budget Summary 4th Amend.pdf

Hi Barbara,

Since the budget has been amended, the agency should change the budget column of any FSR's submitted after the amendment has been processed to the new numbers per the budget summary attached to the contract. I have attached the most recent budget summary page that was with amendment #4 in case you need an electronic copy to send to the agency.

Please let me know if you have any questions.

Thanks!

Matt McCool
Michigan Department of Health and Human Services
Operations Admin. - Office of Accounting
Expenditure Operations - Contract Payment Unit
P.O. Box 30720
Lansing, MI 48909-8220
Phone: (517) 241-5839
Fax: (517) 241-5531
mccoolm@michigan.gov

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From: Derman, Barbara (DHHS)
Sent: Friday, October 23, 2015 2:52 PM
To: McCool, Matthew (DHHS)
Subject: FW: Michigan FSR Expense Rept - August 2015

Hi Matt,

I have been travelling for our program a lot this month and keep forgetting to ask you how to handle this FSR for Real Alternatives now that we have the budget amendment. I am out of the office on Monday, but will check for emails and want to follow up on this and get it out. I apologize for letting it slip through the cracks this month. Thanks

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [<mailto:ra-finance@comcast.net>]
Sent: Friday, September 25, 2015 4:21 PM
To: FSRMDCH <FSRMDCH@michigan.gov>
Cc: Derman, Barbara (DCH) <DermanB@michigan.gov>; Dunbar, Paulette Dobyne (DCH) <dunbarp@michigan.gov>;

Derman, Barbara (DHHS)

From: Cliff <ra-finance@comcast.net>
Sent: Thursday, October 29, 2015 10:04 AM
To: FSRMDCH
Cc: Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS); Tom Lang
Subject: MI FSR & Expense Report - September 2015
Attachments: MI FSR & Expenses Sept 2015.pdf

Please see attached Real Alternatives Michigan FSR for September 2015.

Best Regards,
Cliff McKeown

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, November 02, 2015 2:28 PM
To: McCool, Matthew (DHHS); Hensler, Jeanette (DHHS)
Cc: Charest, Deanna (DHHS)
Subject: Approved FSRs for Real Alternatives
Attachments: Aug15FSR.pdf; Sept.15FSR.pdf

Matt,

Attached please find the corrected FSRs for Real Alternatives for August and September. Going forward they will be into the new agreement, so no more of this correcting the FSRs! Thanks for your help

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

FINANCIAL STATUS REPORT
Michigan Department of Community Health

Contract Number 20142043		Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services	
Street Address 7810 Allentown Blvd, Ste 304		Code	
City, State, ZIP Code Harrisburg PA 17112		Report Period 1-Aug-15 Thru 31-Aug-15 <input type="checkbox"/> Final	
		Date Prepared 9/26/16	
		FEIO Number 23-2888860	

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
6. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	2,932.08	87,877.12	105,000.00	99,750.00
Services Expenses	43,914.23	425,041.30	595,000.00	600,250.00
6. TOTAL DIRECT	46,846.31	512,918.42	700,000.00	187,081.58
9a. Indirect Costs Rate #1: %				
0b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	46,846.31	512,918.42	700,000.00	187,081.58
SOURCE OF FUNDS:				
11. State Agreement	46,846.31	512,918.42	700,000.00	187,081.58
12. Local				
13. Federal				
14. Other				
15. Fees & Collections				
16. TOTAL FUNDING	46,846.31	512,918.42	700,000.00	187,081.58

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature <i>C Clifford W. McKeown</i>	Date 9/26/16	Title Vice President - Administration
Contact Person Name C Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					

Memo:

Authority: P.A. 368 of 1978
Completion: Is a condition of Reimbursement

The Department of Community Health is an equal opportunity, employer, services, and programs provider.

DCH-0384(E) (Rev. 4/04) (Excl) Previous Edition Obsolete

*August FSR
approved with
above changes
Bonnie B. Dorman
10/30/2016*

Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Budgeted Dollars	Previous	August	YTD	Remaining
Personnel	Revised 6/25/15	YTD	2015	FY 13-15	Budget
President & CEO	35,000.00	29,777.35	1,260.55	31,037.90	3,962.10
VP - Administration	6,923.00	7,164.57	136.88	7,301.45	(378.45)
Assistant Director of Finance	1,777.00	1,776.88		1,776.88	0.12
Accountant	2,800.00	2,489.09		2,489.09	310.91
Bookkeeper	1,400.00	1,012.03	75.00	1,087.03	312.97
Professional Development	624.00	218.08	34.00	252.08	371.92
Accrued Vacation & Sick	238.00				238.00
Payroll Taxes	3,830.00	2,549.53	32.67	2,582.20	1,247.80
Workers Compensation Insurance	285.00	178.69	6.83	185.52	99.48
Pension	1,950.00	1,086.49	42.53	1,129.02	820.98
Employee Group Insurance	11,000.00	9,802.88	461.86	10,264.74	735.26
Job Advertising	100.00				100.00
New Employee Screening	180.00				180.00
Total Personnel	66,107.00	56,055.59	2,050.32	58,105.91	8,001.09

Operating					
Consulting	2,520.00	2,205.22		2,205.22	314.78
Legal	400.00				400.00
Postage/Shipping	1,000.00	599.39	38.91	638.30	361.70
Auditing	2,500.00	2,026.55	83.85	2,110.40	389.60
Travel/Lodging	500.00	312.68		312.68	187.32
Rent	7,000.00	6,034.42	258.55	6,292.97	707.03
Telephone Service	1,650.00	1,294.74	48.67	1,343.41	306.59
General Business Liability Insurance	500.00	283.32	12.50	295.82	204.18
Insurance-Directors & Officers	850.00	700.00	30.47	730.47	119.53
Office Expense	4,048.00	3,283.12	398.29	3,681.41	366.59
Computer Resources	12,175.00	11,899.00		11,899.00	276.00
Total Operating	33,143.00	28,638.44	871.24	29,509.68	3,633.32

Equipment					
Equipment Service Contracts	500.00	251.01	10.52	261.53	238.47

Total Administrative Expenses	99,750.00	84,945.04	2,932.08	87,877.12	11,872.88
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Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2015

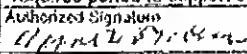
Cost Category	Revised Budget Dollars 6/25/15	Previous YTD	August 2015	YTD FY 13-15	Remaining Budget
Personnel					
Vice President	25,700.00	26,176.14	1,042.70	27,218.84	(1,518.84)
Services Coordinator	5,915.00	2,770.81	251.73	3,022.54	2,892.46
Services Assistance	585.00	277.40	3.77	281.17	303.83
Service Provider Approval	5,100.00	3,539.41	-	3,539.41	1,560.59
Billing Coordinator	3,500.00	2,761.10	256.50	3,017.60	482.40
Service Provider Monitoring	3,000.00	1,209.56	248.51	1,458.07	1,541.93
Hotline Counselor	845.00	472.53	11.90	484.43	360.57
Accrued Vacation & Sick	118.00	-	-	-	118.00
Payroll Taxes	3,400.00	2,859.55	126.72	2,986.27	413.73
Workers Compensation Insurance	192.00	143.01	5.59	148.60	43.40
Pension	1,219.00	798.87	46.48	845.35	373.65
Employee Group Insurance	7,650.00	6,404.15	262.76	6,666.91	983.09
Total Personnel	57,224.00	47,412.53	2,256.66	49,669.19	7,554.81
Operating					
Client Education Materials	6,600.00	6,561.26	-	6,561.26	38.74
Services Advertising	71,000.00	52,237.03	18,982.17	71,219.20	(219.20)
Travel	6,400.00	2,212.39	482.97	2,695.36	3,704.64
Srvcs Database Consulting & Dev	13,000.00	12,545.44	276.25	12,821.69	178.31
Client Services	431,776.00	258,883.72	21,681.19	280,564.91	151,211.09
Hotline Referral System	750.00	413.60	16.99	430.59	319.41
Contract Closeout Cost	10,000.00	-	-	-	10,000.00
Total Operating	539,526.00	332,853.44	41,439.57	374,293.01	165,232.99
Equipment					
Pregnancy Test Kits	3,500.00	861.10	218.00	1,079.10	2,420.90
Total Services Expenses	600,250.00	381,127.07	43,914.23	425,041.30	175,208.70

FINANCIAL STATUS REPORT
Michigan Department of Community Health

Local Agency Name Real Alternatives Street Address 7810 Allantown Blvd, Ste 304 City, State, ZIP Code Harrisburg PA 17112		Contract Number 20142043		Page 1	of 1
		Program MI Pregnancy & Parenting Support Services		Code 	
Report Period 1-Sep-15 Thru 30-Sep-15 <input type="checkbox"/> Final		Date Prepared 10/26/15			
		Agreement Period 1-Oct-13 Thru 30-Sep-16			
FE ID Number 23-2868660					

Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	7,394.30	95,271.42	105,000.00	99,750.00
Services Expenses	34,610.07	459,651.37	595,000.00	600,250.00
8. TOTAL DIRECT	42,004.37	554,922.79	700,000.00	145,077.21
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	42,004.37	554,922.79	700,000.00	145,077.21
SOURCE OF FUNDS:				
11. State Agreement	42,004.37	554,922.79	700,000.00	145,077.21
12. Local				
13. Federal				
14. Other				
15. Fees & Collections				
16. TOTAL FUNDING	42,004.37	554,922.79	700,000.00	145,077.21

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature 	Date 10/26/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					
Message:					
Authority: P.A. 368 of 1978 Completion: is a condition of Reimbursement			The Department of Community Health is an equal opportunity, employer, services, and programs provider.		

DCH-0324(E) (Rev. 4/04) (Excel) Previous Edition Obsolete

*Sept FSR approved with above changes
Barbara Denny
1/2/2015*

Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Budgeted Dollars Revised 6/25/15	Previous YTD	September 2015	YTD FY 13-15	Remaining Budget
Personnel					
President & CEO	35,000.00	31,037.90	3,963.88	35,001.78	(1.78)
VP - Administration	6,923.00	7,301.45	799.10	8,100.55	(1,177.55)
Assistant Director of Finance	1,777.00	1,776.88		1,776.88	0.12
Accountant	2,800.00	2,489.09	10.26	2,499.35	300.65
Bookkeeper	1,400.00	1,087.03	117.20	1,204.23	195.77
Professional Development	624.00	252.08		252.08	371.92
Accrued Vacation & Sick	238.00				238.00
Payroll Taxes	3,830.00	2,582.20	107.59	2,689.79	1,140.21
Workers Compensation Insurance	285.00	185.52	15.31	200.83	84.17
Pension	1,950.00	1,129.02	125.22	1,254.24	695.76
Employee Group Insurance	11,000.00	10,264.74	1,124.44	11,389.18	(389.18)
Job Advertising	100.00				100.00
New Employee Screening	180.00				180.00
Total Personnel	66,107.00	58,105.91	6,263.00	64,368.91	1,738.09
Operating					
Consulting	2,520.00	2,205.22		2,205.22	314.78
Legal	400.00				400.00
Postage/Shipping	1,000.00	638.30	114.15	752.45	247.55
Auditing	2,500.00	2,110.40	187.94	2,298.34	201.66
Travel/Lodging	500.00	312.68		312.68	187.32
Rent	7,000.00	6,292.97	571.89	6,864.86	135.14
Telephone Service	1,650.00	1,343.41	110.61	1,454.02	195.98
General Business Liability Insurance	500.00	295.82	28.02	323.84	176.16
Insurance-Directors & Officers	850.00	730.47	68.28	798.75	51.25
Office Expense	4,048.00	3,681.41	22.04	3,703.45	344.55
Computer Resources	12,175.00	11,899.00		11,899.00	276.00
Total Operating	33,143.00	29,509.68	1,102.93	30,612.61	2,530.39
Equipment					
Equipment Service Contracts	500.00	261.53	28.37	289.90	210.10
Total Administrative Expenses	99,750.00	87,877.12	7,394.30	95,271.42	4,478.58

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Revised Budget Dollars 6/25/15	Previous YTD	September 2015	YTD FY 13-15	Remaining Budget
Personnel					
Vice President	25,700.00	27,218.84	1,501.53	28,720.37	(3,020.37)
Services Coordinator	5,915.00	3,022.54	202.57	3,225.11	2,689.89
Services Assistance	585.00	281.17	135.14	416.31	168.69
Service Provider Approval	5,100.00	3,539.41	1,267.08	4,806.49	293.51
Billing Coordinator	3,500.00	3,017.60	256.50	3,274.10	225.90
Service Provider Monitoring	3,000.00	1,458.07	4,041.99	5,500.06	(2,500.06)
Hotline Counselor	845.00	484.43	30.14	514.57	330.43
Accrued Vacation & Sick	118.00	-	-	-	118.00
Payroll Taxes	3,400.00	2,986.27	485.75	3,472.02	(72.02)
Workers Compensation Insurance	192.00	148.60	12.52	161.12	30.88
Pension	1,219.00	845.35	196.57	1,041.92	177.08
Employee Group Insurance	7,650.00	6,666.91	639.70	7,306.61	343.39
		-	-	-	-
		-	-	-	-
Total Personnel	57,224.00	49,669.19	8,769.49	58,438.68	(1,214.68)
Operating					
Client Education Materials	6,600.00	6,561.26	80.21	6,641.47	(41.47)
Services Advertising	71,000.00	71,219.20	(1,933.19)	69,286.01	1,713.99
Travel	6,400.00	2,695.36	386.28	3,081.64	3,318.36
Srvcs Database Consulting & Dev	13,000.00	12,821.69	743.75	13,565.44	(565.44)
Client Services	431,776.00	280,564.91	26,393.26	306,958.17	124,817.83
Hotline Referral System	750.00	430.59	39.47	470.06	279.94
Contract Closeout Cost	10,000.00	-	-	-	10,000.00
		-	-	-	-
		-	-	-	-
		-	-	-	-
Total Operating	539,526.00	374,293.01	25,709.78	400,002.79	139,523.21
Equipment					
Pregnancy Test Kits	3,500.00	1,079.10	130.80	1,209.90	2,290.10
		-	-	-	-
Total Services Expenses	600,250.00	425,041.30	34,610.07	459,651.37	140,598.63

Derman, Barbara (DHHS)

From: McCool, Matthew (DHHS)
Sent: Tuesday, November 03, 2015 8:09 AM
To: Derman, Barbara (DHHS); Hensler, Jeanette (DHHS)
Cc: Charest, Deanna (DHHS)
Subject: RE: Approved FSRs for Real Alternatives

Thanks! Once our payment hold comes off (as we finish up our year-end closing activities) I will issue payment for these FSRs.

Thanks again for your help!

Matt McCool
Phone: (517) 241-5839
Fax: (517) 241-5531
mccoolm@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Monday, November 02, 2015 2:28 PM
To: McCool, Matthew (DHHS); Hensler, Jeanette (DHHS)
Cc: Charest, Deanna (DHHS)
Subject: Approved FSRs for Real Alternatives

Matt,
Attached please find the corrected FSRs for Real Alternatives for August and September. Going forward they will be into the new agreement, so no more of this correcting the FSRs! Thanks for your help

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

Derman, Barbara (DHHS)

From: Cliff <ra-finance@comcast.net>
Sent: Tuesday, December 01, 2015 1:21 PM
To: FSRMDCH; Derman, Barbara (DHHS); Dunbar, Paulette Dobyne (DHHS)
Cc: Tom Lang
Subject: Real Alternatives Michigan Program Expenses for Oct-2015
Attachments: MI FSR & Expenses Oct 2015.pdf

Please see attached Real Alternatives Michigan FSR for October 2015.

Best Regards,
Cliff McKeown



Quarterly Status Report
July 1, 2015 to September 30, 2015

**Michigan Pregnancy and
Parenting Support Services
Program**

QUARTERLY REPORT OUTLINE

- I. Quarterly Administrative Report
 - A. Significant Project Status for Quarter
 - B. Service Provider Site Monitoring and Initial Site Visit
 - C. Total Grant Funds Expended Administrative Activities

- II. Quarterly Statistical Report Total Services
 - A. Clients by Age
 - 1. Clients by Age, Total
 - 2. Clients by Age, Client Type
 - 3. Clients by Age, Race and Client Type
 - 4. Clients by Age, Ethnicity
 - B. Visits by Age
 - 1. Visits by Age, Total
 - 2. Visits by Age, Client Type
 - C. Type of Counseling / Referral Provided by Age
 - D. Classes / Assistance Provided by Age
 - E. Hours of Counseling and Education Provided by Service Provider
 - F. Number of Calls Received on Hot Line
 - G. Number of Referrals on Hot Line by Service Provider

- III. Miscellaneous Items
 - A. Grant Goals and Objective Status
 - B. Service Provider Reimbursement per Month
 - C. Client Outcomes

I. Quarterly Administrative Reports

A. Significant Project Status

Significant Project Status

July 1, 2015 through September 30, 2015

Program Rollout

-Since the inception of the Program on October 1, 2013, our Program Service Providers have provided pregnancy and parenting support services to a total of 1,782 clients, at 5,045 visits!

-Of the total 1,782 clients: 1,127 Pregnant clients visited at 3,536 appointments, 450 Parent of Child clients visited at 1,231 appointments, and 205 Non-Pregnant clients visited at 278 appointments.

New Approved Service Providers

Four (4) Potential Service Providers are in various stages of the Approval Process this quarter.

Educational Material Purchase

No new purchases were made during this quarter.

Advertising Campaign

Introduction/Invitation letters were mailed to 65 North Michigan Pregnancy Center on September 4, 2015. Letters introduced the Program, and invited each recipient to contact us for further information.

1-888-LIFE-AID Toll-Free Hotline

Two (2) hotline calls were received during this quarter.

Initial Site Visits

None this quarter.

Site Monitoring Reviews

Five (5) Site Monitorings were performed during this quarter.
(See reports attached in following section.)

**B. Service Provider Site
Monitorings and Initial
Site Visit Reports**

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT – Contract Term 2013 - 2015

Site Name: Women's Care Center
Address: 621 E. main Street, Niles, MI 49120

Site #: 0100Mi

Director: Ann Nelson, Director

Service Area: Berrien County

Date of Monitoring: 8/26/2015

Monitoring Conducted By: Thomas A. Lang, Esq., V.P. of Operations

I. Corporate Administration

- A. General Observations: Corporate records, program records, policies, procedures, staff training, staff clearances, client service issues, and spiritual counseling procedures were reviewed and found to be in compliance according to the contractual requirements of the MI Pregnancy and Parenting Support Services Program.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

ii. Program Profile

- A. General Observations: Counseling topics, programs, core services, referrals, pregnancy testing, educational materials, licensing/certifications and site-specific information and hotline accessibility were reviewed and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

III. Facility

- A. General Observations: All counseling areas, office space, lavatories, safety features, equipment, inventory and pantry/storage areas were inspected and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

IV. Compliance Worksheets

- A. General Observations: Reimbursement compliance worksheets indicate that service provider submitted for and was appropriately reimbursed for dates of service reviewed. Reimbursement Compliance Worksheets indicate that the client forms reviewed at this site were completed appropriately, except as noted below. There were no Spiritual Counseling Request Forms (SCRF) to be reviewed at this time.
- B. Deficiencies: Counselor failed to obtain signature and date from client for one (1) date of service as noted below:

0100MI00100 06/24/2014 LUJA
- C. Corrective Action Recommended/Taken: Deduction taken for Services Rendered Form submitted.
- D. Special Comments: None

V. Conclusion

Women's Care Center is located in a simply beautiful old home in a residential area that naturally draws women and families there for much needed services and assistance. A woman experiencing an unexpected pregnancy can't help but feel at "home" when she enters this office! It is very well organized, maintained, comfortable, safe, and pleasant. The staff members whom I had the pleasure of meeting were very helpful, organized, and well-trained. It's very easy to see why women would want to come to Women's Care Center for confidential, compassionate and free services.

The following is merely one of countless client success stories:

When Nicole was given the positive result from her pregnancy test, she was shocked. She was only 14 years old, and was very scared about how her mother and grandmother would react to the news. Nicole's desire was to parent. She was also willing to consider adoption, however when her mother found out, she strongly pressured her to abort. When her mom called the Women's Care Center to request an ultrasound, she was very angry and discussed with the counselor her desire for her daughter to abort. The counselor talked with Nicole's mom about the options of adoption, maternity

homes and parenting. A few days later, Nicole's mother came with her to the ultrasound. After the ultrasound and more counseling, Nicole's mother offered to help her parent and encouraged her to participate in the classes and goal program offered by the Women's Care Center. Since that time, Nicole has attended more than 25 parenting classes! Her mom attended many of them with her as a support person. The father of her baby attended our Newborn Care class series as well. Nicole also met consistently one-on-one with a counselor to work on her goals through our Goal program. Through these programs, Nicole has been able to earn many items from our Crib Club store including a crib and mattress, bassinet, car seat and many other items for her baby. Nicole is now feeling confident, supported, and ready to be a mother. She delivered her baby boy on August 19th. He weighed 6lb and 14 oz and is off to a good start with breastfeeding. Our services continue after a baby's birth so we will be here to support her and she navigates parenting in the weeks and years ahead. We are so grateful for all the support that allows us to offer women these and many more services free of charge.

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT
SIGNATURE PAGE

Site Monitoring Report Submitted By:	Thomas A. Lang, Esq.
Site Name & #:	Women's Care Center 0100MI
Date of Report:	October 23, 2015
Corrective Action Recommended/Taken:	Deduction for Services Rendered Form
Date of Corrective Action:	Next month's reimbursements
Corrective Action Confirmed By:	Thomas A. Lang, Esq.
Real Alternatives Site Monitor's Signature:	
Real Alternatives Vice President's Signature:	

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT – Contract Term 2013 - 2015

Site Name: Catholic Charities Diocese of Kalamazoo
Address: 1441 S. Westnedge Ave., Kalamazoo, MI 49008

Site #: 0200MI

Director: Fran Denny, Executive Director

Service Area: Kalamazoo County

Date of Monitoring: 8/25/2015

Monitoring Conducted By: Thomas A. Lang, Esq., V.P. of Operations

I. Corporate Administration

- A. General Observations: Corporate records, program records, policies, procedures, staff training, staff clearances, client service issues, and spiritual counseling procedures were reviewed and found to be in compliance according to the contractual requirements of the MI Pregnancy and Parenting Support Services Program.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

II. Program Profile

- A. General Observations: Counseling topics, programs, core services, referrals, pregnancy testing, educational materials, licensing/certifications and site-specific information and hotline accessibility were reviewed and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

III. Facility

- A. General Observations: All counseling areas, office space, lavatories, safety features, equipment, inventory and pantry/storage areas were inspected and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

IV. Compliance Worksheets

- A. General Observations: Reimbursement compliance worksheets indicate that service provider submitted for and was appropriately reimbursed for dates of service reviewed. Reimbursement Compliance Worksheets indicate that the client forms reviewed at this site were completed appropriately, except as noted below. There were no Spiritual Counseling Request Forms (SCRF) to be reviewed at this time.
- B. Deficiencies: Site was unable to locate the following client file. All counselors must be retrained on Client Confidentiality followed by a letter from the Executive Director that the re-training has taken place and that all counselors are aware of the importance of maintaining client confidentiality by properly filing client files:

0200MI00182 SMIT
- C. Corrective Action Recommended/Taken: Deduction taken for all Services Rendered Forms submitted for services to this client at anytime.
- D. Special Comments: None

V. Conclusion

Catholic Charities Diocese of Kalamazoo's Office is very beautiful, well-organized and very spacious. When I mentioned that, one of the counselors indicated that it is so comfortable that sometimes clients stop by just to "hang out" in their common area. The staff is nothing short of friendly, inviting, super, well-organized, and very dedicated. The site is very easily accessible by clients, and off-street parking is available. It's not hard at all to see why their clients love to receive necessary services at their site.

The following is merely one of countless client success stories:

A young, homeless teenage client came to Caring Network suspecting she might be pregnant. She already had a one year old son and was scared to be pregnant again; her two children would be so close in age and she lacked the resources to care for them. She took a pregnancy test and discovered she was, indeed, pregnant. She reported feeling excited, but also said she felt frustrated and depressed. The assessment – including the Edinburgh Perinatal Depression Scale – affirmed these feelings and helped

us tailor services to meet her needs. The father of the baby was with her through this process, but was unemployed and unable to be a strong support as a result.

She agreed to work with Caring Network staff (through the Real Alternatives program) and engaged in services, coming to Caring Network several times a month and attending classes. She also accessed our pantry several times to get needed resources for herself, her baby, and her son. Case managers worked with her to help her complete high school and receive her diploma. They also assisted her to find safe and stable housing, connect with prenatal health care, and create a healthy home for her two children. As part of the process, they assisted the father of the baby as well, helping him find a job and become the stable support and father the client needed him to be. Together they are learning parenting skills and working with their children to ensure they have age-appropriate development skills.

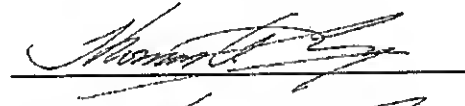
The story is not complete, but has demonstrated major success so far. We continue to work with these young parents to help them build and sustain a strong and stable family.

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

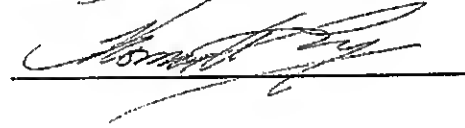
SITE MONITORING REPORT
SIGNATURE PAGE

Site Monitoring Report Submitted By: Thomas A. Lang, Esq.
Site Name & #: CCDOK 0200MI
Date of Report: October 28, 2015
Corrective Action Recommended/Taken: Deductions for missing client file
Date of Corrective Action: Next month's reimbursements
Corrective Action Confirmed By: Thomas A. Lang, Esq.

Real Alternatives Site Monitor's Signature:



Real Alternatives Vice President's Signature:



REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT – Contract Term 2013 - 2015

Site Name: Catholic Charities of Southeast Michigan
Address: 26238 Ryan Road, Warren MI 48089

Site #: 0309MI

Director: Jason Schenk

Service Area: Macomb County

Date of Monitoring: 8/24/2015

Monitoring Conducted By: Thomas A. Lang, Esq., V.P. of Operations

I. Corporate Administration

- A. General Observations: Corporate records, program records, policies, procedures, staff training, staff clearances, client service issues, and spiritual counseling procedures were reviewed and found to be in compliance according to the contractual requirements of the MI Pregnancy and Parenting Support Services Program.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

II. Program Profile

- A. General Observations: Counseling topics, programs, core services, referrals, pregnancy testing, educational materials, licensing/certifications and site-specific information and hotline accessibility were reviewed and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

III. Facility

- A. General Observations: All counseling areas, office space, lavatories, safety features, equipment, inventory and pantry/storage areas were inspected and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

IV. Compliance Worksheets

- A. General Observations: Reimbursement compliance worksheets indicate that service provider submitted for and was appropriately reimbursed for dates of service reviewed. Reimbursement Compliance Worksheets indicate that the client forms reviewed at this site were completed appropriately, except as noted below. There were no Spiritual Counseling Request Forms (SCRF) to be reviewed at this time.
- B. Deficiencies: Counselor failed to obtain client's signature and date on the CVF for the following Services Rendered Forms:

0309MI00104	08/27/2014	ANDR
0309MI00104	10/22/2014	ANDR
0309MI00136	12/16/2014	AZIZ
0309MI00136	01/20/2015	AZIZ
0309MI00136	02/11/2015	AZIZ
- C. Corrective Action Recommended/Taken: Deductions will be taken for each of those submitted Services Rendered Forms.
- D. Special Comments: None

V. Conclusion

Catholic Charities of Southeast Michigan's Warren office is located in a nice, relatively quiet neighborhood that is very inviting to clients. The office space is clean, comfortable, and more that adequate for the provision of services to potential clients. The staff is very welcoming, pleasant, and well-organized. It's not surprising that many clients love to come to this office to receive much needed help/

The following is merely one of countless client success stories:

At 22, Janet had overcome much adversity in her life. Janet grew up in poverty and suffered abuse of every kind from her family, as well as her partner. When she became pregnant, she was shocked and didn't know where to turn. Her neighbor, Kate, who received help from CCSEM during her pregnancy, recommended her to our Project Hope program in Warren. While receiving support from our Pregnancy Counselor, Janet

decided to continue her pregnancy. She wanted the chance to raise a happy, healthy baby, and show her child the love she had never received.

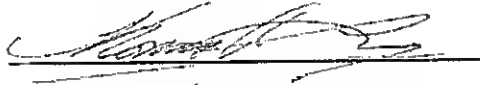
To become a successful mom, Janet needed emotional support, as well as additional assistance with things like finances and school. During her pregnancy, she visited our site many times, and she was able to learn how to effectively nurture her child and foster physical, social, and mental development. Our social worker provided Janet with support at a critical time. She learned how to take care of her baby by not only visiting our site, but also gained important information from our classes for new moms. The social worker encouraged her to continue her education, and helped her to access available resources. Janet got resources regarding going back to school, and by getting help with her resume, she was also able to obtain a part time job as a secretary in a local office. Thanks to the support from Catholic Charities of Southeast Michigan Project Hope program, she has become a mother, and the young woman of her dreams. Today, Janet is a bright, well-educated, and nurturing mom, who is currently enrolled in a local community college working on her nursing career.

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT
SIGNATURE PAGE

Site Monitoring Report Submitted By: Thomas A. Lang, Esq.
Site Name & #: Warren 0309MI
Date of Report: October 22, 2015
Corrective Action Recommended/Taken: Deductions for SRFs noted
Date of Corrective Action: , Next month's reimbursements
Corrective Action Confirmed By: Thomas A. Lang, Esq.

Real Alternatives Site Monitor's Signature:



Real Alternatives Vice President's Signature:



REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT – Contract Term 2013 - 2015

Site Name: Catholic Charities West Michigan/Kalamazoo
Address: 1819 Gull Road, Kalamazoo, MI 49048

Site #: 0403MI

Director: Terence Walsh, President & CEO

Service Area: Kalamazoo County

Date of Monitoring: 8/25/2015

Monitoring Conducted By: Thomas A. Lang, Esq., V.P. of Operations

I. Corporate Administration

- A. General Observations: Corporate records, program records, policies, procedures, staff training, staff clearances, client service issues, and spiritual counseling procedures were reviewed and found to be in compliance according to the contractual requirements of the MI Pregnancy and Parenting Support Services Program.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

II. Program Profile

- A. General Observations: Counseling topics, programs, core services, referrals, pregnancy testing, educational materials, licensing/certifications and site-specific information and hotline accessibility were reviewed and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

III. Facility

- A. General Observations: All counseling areas, office space, lavatories, safety features, equipment, inventory and pantry/storage areas were inspected and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

IV. Compliance Worksheets

- A. General Observations: Reimbursement compliance worksheets indicate that service provider submitted for and was appropriately reimbursed for dates of service reviewed. Reimbursement Compliance Worksheets indicate that the client forms reviewed at this site were completed appropriately, except as noted below. There were no Spiritual Counseling Request Forms (SCRF) to be reviewed at this time.
- B. Deficiencies: Counselor failed to obtain signature and date from client for one (1) date of service as noted below:

0403MI00107 03/16/2015 MARC
- C. Corrective Action Recommended/Taken: Deduction taken for Services Rendered Form submitted.
- D. Special Comments: None

V. Conclusion

Catholic Charities West Michigan's Kalamazoo Office is very clean, comfortable and well maintained. It is located in an office building that houses several other programs. The counselor is very pleasant and knowledgeable. The client services at this office are very low, but they hope to serve more clients as they move forward. Their files are very well organized, and all required policies and procedures are current and well organized.

The following is merely one of countless client success stories:

Client was a 17 year old woman who was close to aging out of the foster care system. Client had been accepted at a local university and was planning on enrolling in the fall to pursue her educational goals. As she neared the completion of high school, she learned that she was unexpectedly pregnant. Client stated that the father of the baby, her boyfriend, who was a high school junior, was encouraging her to have an abortion. Client and her boyfriend feared that if the boyfriend's mother were to find out that the client was expecting she would kick her son out of the house. Client also considered abortion because she feared how raising a baby would jeopardize her educational goals.

Client sought the guidance of the pregnancy counselor at Catholic Charities West Michigan, who was able to provide options counseling. The client and pregnancy counselor discussed parenting and adoption options, as well as the long term emotional effects of choosing abortion. After several weeks of counseling around the pregnancy, the client's boyfriend stated that his mother told him if she ever found out that client was pregnant, she would in fact kick him out of the house. Client reported at that time she had decided to move forward with the abortion. Client stated she wanted to meet with her pregnancy counselor one more time prior to the scheduled day of the abortion.

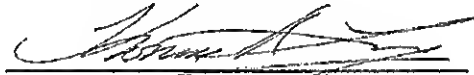
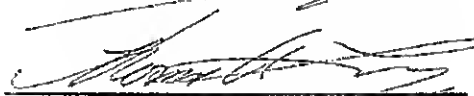
During this visit client continued to explore her feelings about proceeding with the abortion. The pregnancy counselor assisted the client with exploring the long term effects of making a decision about abortion, parenting and adoption.

The day following the scheduled abortion, client called the pregnancy counselor at Catholic Charities West Michigan and reported that she had decided not to follow through with the abortion. Client stated that after much thought she would like to parent the baby. Client stated that she is planning to move to her God Parents house, where she will be close to a local college. Client states she is looking forward to parenting her baby in a safe and stable home environment, while still pursuing her education.

Client continued to meet with the pregnancy counselor to work on budgeting, baby care, and parenting. Client has now given birth to a healthy baby boy. After giving birth, she stated that she couldn't believe that she ever considered aborting her baby. Both mom and baby are doing well.

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT
SIGNATURE PAGE

Site Monitoring Report Submitted By:	Thomas A. Lang, Esq.
Site Name & #:	CCWM/Kalamazoo 0403MI
Date of Report:	October 22, 2015
Corrective Action Recommended/Taken:	Deduction for Services Rendered Form
Date of Corrective Action:	Next month's reimbursements
Corrective Action Confirmed By:	Thomas A. Lang, Esq.
Real Alternatives Site Monitor's Signature:	
Real Alternatives Vice President's Signature:	

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

SITE MONITORING REPORT – Contract Term 2013 - 2015

Site Name: Pregnancy Aid
Address: 17325 Mack Avenue, Detroit, MI 48224

Site #: 0500MI

Director: Nancy Anter

Service Area: Wayne County

Date of Monitoring: 8/24/2015

Monitoring Conducted By: Thomas A. Lang, Esq., V.P. of Operations

I. Corporate Administration

- A. General Observations: Corporate records, program records, policies, procedures, staff training, staff clearances, client service issues, and spiritual counseling procedures were reviewed and found to be in compliance according to the contractual requirements of the MI Pregnancy and Parenting Support Services Program.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

II. Program Profile

- A. General Observations: Counseling topics, programs, core services, referrals, pregnancy testing, educational materials, licensing/certifications and site-specific information and hotline accessibility were reviewed and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

III. Facility

- A. General Observations: All counseling areas, office space, lavatories, safety features, equipment, inventory and pantry/storage areas were inspected and found to be in compliance.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

IV. Compliance Worksheets

- A. General Observations: Reimbursement compliance worksheets indicate that service provider submitted for and was appropriately reimbursed for dates of service reviewed. Reimbursement Compliance Worksheets indicate that the client forms reviewed at this site were completed appropriately. There were no Spiritual Counseling Request Forms (SCRF) to be reviewed at this time.
- B. Deficiencies: None
- C. Corrective Action Recommended/Taken: N/A
- D. Special Comments: None

V. Conclusion

Pregnancy Aid's office is located in Detroit in an area that is so in need of community services. It's a bit deceptive from the outside as it looks rather plain, yet not intimidating for potential clients. Once inside, you can easily tell why their clients find their site to be so warm and inviting. The physical appearance is one thing, but it is the warm and welcoming staff that makes Pregnancy Aid so effective at meeting the clients' needs.

The following is merely one of countless client success stories:

Most women see abortion as a last resort in a terrible situation. If offered support however, many women find hope, and make the choice they really want.

"Leah" came to Pregnancy Aid looking for a free pregnancy test. After we confirmed a positive pregnancy test result with her, she shared that she suspected she was pregnant, but knew that her husband would not be supportive. When she went home with the news, she knew he would ask her to abort. We offered her a free ultrasound, and invited her to bring her husband.

They both came in for the ultrasound. On the screen, they saw their 10 week old baby. She wanted to continue with the pregnancy, in spite of their family's financial situation. He did not. She disclosed later that he believed they did not have the money for a baby, and that they both needed to finish medical school.

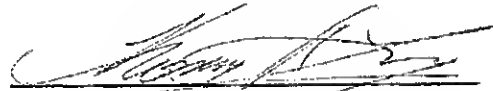
Leah continues to come to Pregnancy Aid for emotional support and material aid. She said her husband is still troubled with added responsibility, but he is not demanding an abortion. So far, Leah has attended eight classes at Pregnancy Aid, and has received diapers, clothing and baby accessories. She also frequently comes in for one-to-one peer support. Pregnancy Aid was able to work with another charity to obtain financial assistance for Leah for rent. She plans to take the Fall semester off from school and return Winter 2016. Her baby boy is due in October 2015.

REAL ALTERNATIVES
Michigan Pregnancy and Parenting Support Services Program

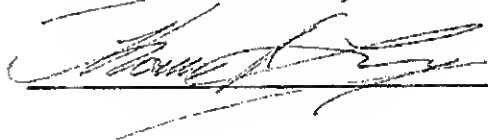
SITE MONITORING REPORT
SIGNATURE PAGE

Site Monitoring Report Submitted By: Thomas A. Lang, Esq.
Site Name & #: Pregnancy Aid 0500MI
Date of Report: October 22, 2015
Corrective Action Recommended/Taken: N/A
Date of Corrective Action: N/A
Corrective Action Confirmed By: N/A

Real Alternatives Site Monitor's Signature:



Real Alternatives Vice President's Signature:



Service Provider Initial Site Visit

There are none to report this quarter.

II. Quarterly Statistical Report Total Services

**C. Total Grant
Funds Expended
Administrative Activities**

Real Alternatives
The Michigan Pregnancy and Parenting Support Services Program Expended on
Grantee's Administrative Activities
October, 2013 - September, 2015

October-13	2,332.90
November-13	2,620.54
December-13	1,593.45
January-14	7,614.94
February-14	7,046.83
March-14	8,133.59
April-14	2,766.42
May-14	4,461.37
June-14	10,679.39
July-14	2,108.98
August-14	2,648.37
September-14	2,678.30
October-14	1,919.84
November-14	2,553.39
December-14	3,263.51
January-15	4,018.46
February-15	1,959.96
March-15	2,377.49
April-15	3,100.14
May-15	4,257.40
June-15	5,559.00
July-15	1,250.77
August-15	2,932.08
September-15	7,394.30
\$	<u>95,271.42</u>

A. Client by Age

- **Total**
- **Client Type**
- **Race and Client Type**
- **Ethnicity**

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age**All Sites****7/1/2015 - 9/30/2015 TOTAL**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	1	1	1	0	0	0	0	0	3
Berrien	3	51	54	40	20	4	2	0	174
Cass	0	12	15	3	2	1	0	1	34
Ionia	0	0	1	0	0	0	0	0	1
Kalamazoo	2	31	40	18	7	6	0	0	104
Kent	1	0	2	1	1	0	0	0	5
Lake	0	1	0	0	0	0	0	0	1
Macomb	0	5	18	22	18	8	2	0	73
Muskegon	0	1	1	2	0	1	0	0	5
Oakland	0	0	5	5	4	4	0	0	18
Saint Joseph	0	0	1	0	0	0	0	0	1
Van Buren	0	1	1	0	0	0	0	0	2
Wayne	1	23	43	39	28	10	2	0	146
GrandTotals:	8	126	182	130	80	34	6	1	567

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	1	1	1	0	0	0	0	0	3
Berrien	3	33	39	28	19	2	2	0	126
Cass	0	10	13	2	1	1	0	1	28
Ionia	0	0	1	0	0	0	0	0	1
Kalamazoo	2	21	24	11	1	4	0	0	63
Kent	0	0	1	1	0	0	0	0	2
Lake	0	1	0	0	0	0	0	0	1
Macomb	0	2	2	3	4	1	0	0	12
Muskegon	0	1	0	2	0	1	0	0	4
Oakland	0	0	1	2	0	0	0	0	3
Van buren	0	1	0	0	0	0	0	0	1
Wayne	1	18	32	28	15	9	2	0	105
GrandTotals:	7	88	114	77	40	18	4	1	349

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Parent

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	2	11	10	1	0	0	0	24
Cass	0	0	1	0	1	0	0	0	2
Kalamazoo	0	10	15	6	6	2	0	0	39
Kent	1	0	1	0	1	0	0	0	3
Macomb	0	2	14	18	14	7	2	0	57
Muskegon	0	0	1	0	0	0	0	0	1
Oakland	0	0	4	3	4	4	0	0	15
Wayne	0	3	9	10	11	1	0	0	34
GrandTotals:	1	17	56	47	38	14	2	0	175

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	16	4	2	0	2	0	0	24
Cass	0	2	1	1	0	0	0	0	4
Kalamazoo	0	0	1	1	0	0	0	0	2
Macomb	0	1	2	1	0	0	0	0	4
Saint Joseph	0	0	1	0	0	0	0	0	1
Van Buren	0	0	1	0	0	0	0	0	1
Wayne	0	2	2	1	2	0	0	0	7
Grand Totals:	0	21	12	6	2	2	0	0	43

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant Race: White

County	<16	16..20	21..25	26..30	31..36	36..40	41..45	>45	Total
Allegan	1	1	1	0	0	0	0	0	3
Berrien	2	28	30	23	15	2	2	0	102
Cass	0	6	11	1	1	1	0	1	21
Kalamazoo	0	3	10	9	0	0	0	0	22
Kent	0	0	1	1	0	0	0	0	2
Macomb	0	1	0	1	1	1	0	0	4
Muskegon	0	0	0	1	0	0	0	0	1
Van buren	0	1	0	0	0	0	0	0	1
Wayne	0	0	0	1	0	0	0	0	1
GrandTotals:	3	40	53	37	17	4	2	1	157

Clients By Age

All Sites

7/1/2016 - 9/30/2015 Parent Race: White

County	<16	16..20	21..25	26..30	31..36	36..40	41..45	>45	Total
Berrien	0	2	7	8	0	0	0	0	17
Cass	0	0	1	0	1	0	0	0	2
Kalamazoo	0	3	1	1	2	0	0	0	7
Kent	1	0	1	0	1	0	0	0	3
Macomb	0	0	9	11	8	6	1	0	35
Muskegon	0	0	1	0	0	0	0	0	1
Oakland	0	0	1	0	3	2	0	0	6
Wayne	0	1	0	0	2	0	0	0	3
GrandTotals:	1	6	21	20	17	8	1	0	74

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant Race: White

County	<16	16..20	21..25	26..30	31..36	36..40	41..45	>45	Total
Berrien	0	15	4	1	0	1	0	0	21
Cass	0	2	1	1	0	0	0	0	4
Saint Joseph	0	0	1	0	0	0	0	0	1
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	1	0	0	0	0	0	0	1
GrandTotals:	0	18	7	2	0	1	0	0	28

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age**All Sites****7/1/2015 - 9/30/2015 Pregnant Race: African American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	5	3	2	0	0	0	10
Cass	0	0	1	0	0	0	0	0	1
Kalamazoo	2	12	10	2	1	4	0	0	31
Lake	0	1	0	0	0	0	0	0	1
Macomb	0	1	1	2	2	0	0	0	6
Muskegon	0	1	0	1	0	1	0	0	3
Oakland	0	0	1	2	0	0	0	0	3
Wayne	1	14	30	25	14	9	2	0	95
GrandTotals:	3	29	48	35	19	14	2	0	150

Clients By Age**All Sites****7/1/2015 - 9/30/2015 Parent Race: African American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	2	2	1	0	0	0	5
Kalamazoo	0	6	13	4	3	1	0	0	27
Macomb	0	2	1	3	2	1	0	0	9
Wayne	0	2	9	9	8	1	0	0	29
GrandTotals:	0	10	25	18	14	3	0	0	70

Clients By Age**All Sites****7/1/2015 - 9/30/2015 Non-Pregnant Race: African American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	0	1	0	1	0	0	2
Kalamazoo	0	0	1	1	0	0	0	0	2
Macomb	0	1	2	1	0	0	0	0	4
Wayne	0	1	2	1	2	0	0	0	6
GrandTotals:	0	2	5	4	2	1	0	0	14

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant Race: Asian

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	2	0	0	1	0	0	0	3
Cass	0	1	0	0	0	0	0	0	1
Ionia	0	0	1	0	0	0	0	0	1
Wayne	0	0	0	1	0	0	0	0	1
GrandTotals:	0	3	1	1	1	0	0	0	6

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Parent Race: Asian

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Kalamazoo	0	0	0	0	1	0	0	0	1
Macomb	0	0	1	0	0	0	0	0	1
GrandTotals:	0	0	1	0	1	0	0	0	2

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant Race: Asian

None to report this quarter

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant Race: Native American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	1	1	1	0	0	0	0	4
Cass	0	1	0	1	0	0	0	0	2
Kalamazoo	0	1	0	0	0	0	0	0	1
GrandTotals:	1	3	1	2	0	0	0	0	7

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Parent Race: Native American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Wayne	0	0	0	1	0	0	0	0	1
GrandTotals:	0	0	0	1	0	0	0	0	1

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant Race: Native American

None to report this quarter.

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant Race: Multi Racial

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	2	3	1	1	0	0	0	7
Cass	0	1	0	0	0	0	0	0	1
Kalamazoo	0	2	2	0	0	0	0	0	4
Wayne	0	2	0	1	0	0	0	0	3
GrandTotals:	0	7	5	2	1	0	0	0	15

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Parent Race: Multi Racial

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Kalamazoo	0	0	1	0	0	1	0	0	2
GrandTotals:	0	0	1	0	0	1	0	0	2

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant Race: Multi Racial

None to report this quarter.

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant Race: Unknown

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Cass	0	1	1	0	0	0	0	0	2
Kalamazoo	0	3	2	0	0	0	0	0	5
Macomb	0	0	1	0	1	0	0	0	2
Wayne	0	2	2	0	1	0	0	0	5
GrandTotals:	0	6	6	0	2	0	0	0	14

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Parent Race: Unknown

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	2	0	0	0	0	0	2
Kalamazoo	0	1	0	1	0	0	0	0	2
Macomb	0	0	3	4	4	0	1	0	12
Oakland	0	0	3	3	1	2	0	0	9
Wayne	0	0	0	0	1	0	0	0	1
GrandTotals:	0	1	8	8	6	2	1	0	26

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant Race: Unknown

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	0	0	0	0	0	0	1
GrandTotals:	0	1	0	0	0	0	0	0	1

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	3	8	1	0	0	1	0	13
Cass	0	2	1	0	0	0	0	0	3
Kalamazoo	0	2	1	2	0	0	0	0	5
Kent	0	0	1	0	0	0	0	0	1
GrandTotals:	0	7	11	3	0	0	1	0	22

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Parent Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	1	0	0	0	0	0	2
Kalamazoo	0	1	0	1	1	0	0	0	3
Kent	1	0	0	0	1	0	0	0	2
Muskegon	0	0	1	0	0	0	0	0	1
Wayne	0	0	0	0	1	0	0	0	1
GrandTotals:	1	2	2	1	3	0	0	0	9

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant Ethnicity: Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	0	0	0	0	0	0	1
Van buren	0	0	1	0	0	0	0	0	1
GrandTotals:	0	1	1	0	0	0	0	0	2

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Pregnant Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Allegan	1	1	1	0	0	0	0	0	3
Berrien	3	30	31	27	19	2	1	0	113
Cass	0	8	12	2	1	1	0	1	25
Ionia	0	0	1	0	0	0	0	0	1
Kalamazoo	2	19	23	9	1	4	0	0	58
Kent	0	0	0	1	0	0	0	0	1
Lake	0	1	0	0	0	0	0	0	1
Macomb	0	2	2	3	4	1	0	0	12
Muskegon	0	1	0	2	0	1	0	0	4
Oakland	0	0	1	2	0	0	0	0	3
Van buren	0	1	0	0	0	0	0	0	1
Wayne	1	18	32	28	15	9	2	0	105
GrandTotals:	7	81	103	74	40	18	3	1	327

**Real Alternatives
Michigan Pregnancy and Parenting Support Services**

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Parent Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	1	10	10	1	0	0	0	22
Cass	0	0	1	0	1	0	0	0	2
Kalamazoo	0	9	15	5	5	2	0	0	36
Kent	0	0	1	0	0	0	0	0	1
Macomb	0	2	14	18	14	7	2	0	57
Oakland	0	0	4	3	4	4	0	0	15
Wayne	0	3	9	10	10	1	0	0	33
GrandTotals:	0	15	54	46	35	14	2	0	166

Clients By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant Ethnicity: Non-Hispanic

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	15	4	2	0	2	0	0	23
Cass	0	2	1	1	0	0	0	0	4
Kalamazoo	0	0	1	1	0	0	0	0	2
Macomb	0	1	2	1	0	0	0	0	4
Saint Joseph	0	0	1	0	0	0	0	0	1
Wayne	0	2	2	1	2	0	0	0	7
GrandTotals:	0	20	11	6	2	2	0	0	41

B. Visits by Age

- **Total**
- **Client Type**

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Visits By Age

All Sites

7/1/2015 - 9/30/2015 TOTAL

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total Total
Allegan	7	1	1	0	0	0	0	0	9
Berrien	18	130	132	208	44	14	6	0	552
Cass	0	14	28	4	4	5	0	2	57
Ionia	0	0	1	0	0	0	0	0	1
Kalamazoo	6	53	64	41	26	8	0	0	198
Kent	3	0	18	4	1	0	0	0	26
Lake	0	1	0	0	0	0	0	0	1
Macomb	0	10	28	36	43	17	3	0	137
Muskegon	0	1	1	9	0	1	0	0	12
Oakland	0	0	7	8	10	7	0	0	32
Saint Joseph	0	0	1	0	0	0	0	0	1
Van buren	0	2	1	0	0	0	0	0	3
Wayne	1	28	70	75	63	16	3	0	256
GrandTotals:	35	240	352	385	191	68	12	2	1,285

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Visits By Age									
All Sites									
7/1/2015 - 9/30/2015 Pregnant									
County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total Total
Allegan	7	1	1	0	0	0	0	0	9
Berrien	18	105	114	118	43	12	6	0	416
Cass	0	11	24	3	1	5	0	2	46
Ionia	0	0	1	0	0	0	0	0	1
Kalamazoo	6	37	42	30	7	5	0	0	127
Kent	1	0	15	4	0	0	0	0	20
Lake	0	1	0	0	0	0	0	0	1
Macomb	0	7	4	7	17	5	0	0	40
Muskegon	0	1	0	9	0	1	0	0	11
Oakland	0	0	2	3	1	1	0	0	7
Van buren	0	2	0	0	0	0	0	0	2
Wayne	1	23	56	63	41	14	3	0	201
GrandTotals:	33	188	259	237	110	43	9	2	881

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Visits By Age

All Sites

7/1/2015 - 9/30/2015 Parent

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total Total
Berrien	0	6	12	88	1	0	0	0	107
Cass	0	0	3	0	3	0	0	0	6
Kalamazoo	0	16	21	10	19	3	0	0	69
Kent	2	0	3	0	1	0	0	0	6
Macomb	0	2	22	28	26	12	3	0	93
Muskegon	0	0	1	0	0	0	0	0	1
Oakland	0	0	5	5	9	6	0	0	25
Wayne	0	3	12	11	20	1	0	0	47
GrandTotals:	2	27	79	142	79	22	3	0	354

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Visits By Age

All Sites

7/1/2015 - 9/30/2015 Non-Pregnant

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total Total
Berrien	0	19	6	2	0	2	0	0	29
Cass	0	3	1	1	0	0	0	0	5
Kalamazoo	0	0	1	1	0	0	0	0	2
Macomb	0	1	2	1	0	0	0	0	4
Saint joseph	0	0	1	0	0	0	0	0	1
Van buren	0	0	1	0	0	0	0	0	1
Wayne	0	2	2	1	2	1	0	0	8
GrandTotals:	0	25	14	6	2	3	0	0	50

**C. Type of Counseling/
Referral Provided by Age**

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Counseling/Referral Client Summary

All Sites

7/1/2015 - 9/30/2015

Counseling/Referral	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total	
Abortion Risks & Info:	0	28	28	14	10	4	0	0	84	14.81%
Abstinence/Chastity:	2	39	28	10	6	3	0	0	88	15.52%
Abuse (Emotional):	0	5	4	7	3	2	0	0	21	3.70%
Abuse (Physical):	0	5	4	5	0	2	0	0	16	2.82%
Abuse (Sexual):	0	1	0	1	0	0	0	0	2	0.35%
Adoption Education:	1	23	16	7	5	2	0	0	54	9.52%
Anger Management:	1	2	1	2	0	0	0	0	6	1.06%
Breastfeeding:	1	27	34	22	16	4	1	0	105	18.52%
Child Care:	2	17	41	29	26	11	1	0	127	22.40%
Childbirth Issues:	2	22	39	22	21	6	1	0	113	19.93%
Decision Making:	2	28	30	25	12	6	2	0	105	18.52%
Depression:	1	39	37	19	6	5	0	0	107	18.87%
Drug/Alcohol:	2	35	32	14	9	3	1	0	96	18.93%
Education:	5	82	78	38	23	10	3	0	239	42.15%
Family Spt: -Birth Father	1	0	0	0	1	0	0	0	2	0.35%
Family Spt: -Boyfriend	0	0	1	0	0	0	0	0	1	0.18%
Family Spt: -Father	0	0	0	0	0	0	0	0	0	0.00%
Family Spt: -Foster Parent	0	0	0	0	0	0	0	0	0	0.00%
Family Spt: -Grandparent	1	0	0	0	0	0	0	0	1	0.18%
Family Spt: -Husband	0	1	19	19	20	11	2	0	72	12.70%
Family Spt: -Lgl Guardian	0	0	0	0	0	0	0	0	0	0.00%
Family Spt: -Mother	1	0	2	1	1	0	0	0	5	0.88%
Family Spt: -Sibling	0	0	0	3	0	1	0	0	4	0.71%
Fetal Development:	4	46	51	25	19	4	1	0	150	26.46%
Financial/Job:	1	81	110	69	39	19	3	0	322	56.79%
Grief -Adoption:	0	0	0	0	0	0	0	0	0	0.00%
Grief -Infant Death:	0	0	0	0	0	0	0	0	0	0.00%
Grief -Miscarriage:	0	0	0	0	0	0	0	0	0	0.00%
Housing:	3	75	82	58	27	13	1	0	259	45.68%
Initial Intake:	4	88	84	49	29	9	3	0	266	46.91%
Legal:	1	0	8	6	7	2	0	0	24	4.23%
Life Skills:	1	18	27	18	9	3	0	0	76	13.40%
Medical/Health:	2	49	59	51	37	14	3	0	215	37.92%
Mental Health:	1	12	16	10	7	2	0	0	48	8.47%
Nutrition:	0	19	29	28	17	9	0	0	102	17.99%

Other:	3	47	69	62	45	17	2	0	245	43.21%
Pantry Needs:	1	3	1	3	0	0	0	0	8	1.41%
Parenting Skills:	3	32	53	43	31	13	1	0	176	31.04%
Post Delivery Stress:	0	14	19	15	11	2	0	0	61	10.76%
Pregnancy Counseling & Info:	4	78	97	60	31	15	1	0	286	50.44%
Relationship:	4	76	96	62	34	13	3	0	288	50.79%
STD Risks & Information:	3	47	52	27	22	9	2	0	162	28.57%
Stress Management:	1	14	30	27	16	7	2	0	97	17.11%

**D. Classes/ Assistance
Provided by Age**

Real Alternatives
Michigan Pregnancy and Parenting Support Services

Classes Assistance Client Summary

All Sites

7/1/2015 - 9/30/2015

Class/Assistance	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total	
Chastity Class:	0	1	0	0	0	0	0	0	1	0.18%
Childbirth Class:	0	0	0	0	0	0	0	0	0	0.00%
Parenting Class:	2	20	34	39	14	3	1	1	114	20.11%
Pregnancy Class:	0	0	5	8	8	1	0	0	22	3.88%
Family Support Class:	0	1	4	5	5	2	1	0	18	3.17%
In-House Clothing:	4	59	95	72	58	18	5	1	312	55.03%
In-House Food:	3	39	55	44	24	8	2	0	175	30.86%
In-House Furniture:	2	16	21	23	10	2	0	1	75	13.23%
Pregnancy Test Kit:	0	12	21	8	5	2	1	0	49	8.64%

**E. Hours of Counseling and
Education Provided by
Service Provider**

10/15/2015 12:35:36 PM

Real Alternatives
Michigan Pregnancy and Parenting Support Services
Provider Summary Report
7/1/2015 - 9/30/2015 All Funding Sources

	Counsel Time	Referral Time	Chastity Class	Childbirth Class	Parent Class	Preg Class	Family Class	Clothing Pantry	Food Pantry	Furn Pantry	Preg Kit	Total
01 Women's Care Center	12,720	0	1	0	380	1	0	243	168	99	0	
	\$13,864.80	\$0.00	\$21.80	\$0.00	\$8,284.00	\$21.80	\$0.00	\$2,648.70	\$1,831.20	\$1,078.10	\$0.00	\$27,751.40
	Total Time:	\$13,864.80				Total Class:	\$8,327.60	Total Pantry:		\$5,559.00		
02 Catholic Charities/Kalamazoo	9,696	23	0	0	40	0	0	19	1	1	4	
	\$10,568.64	\$25.07	\$0.00	\$0.00	\$872.00	\$0.00	\$0.00	\$207.10	\$10.80	\$10.80	\$43.60	\$11,738.21
	Total Time:	\$10,593.71				Total Class:	\$872.00	Total Pantry:		\$228.90		
03 Catholic Charities/Southeast MI	8,559	0	0	0	0	0	0	105	33	1	0	
	\$9,329.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,144.50	\$359.70	\$10.80	\$0.00	\$10,844.41
	Total Time:	\$9,329.31				Total Class:	\$0.00	Total Pantry:		\$1,515.10		
04 Catholic Charities West Michigan	3,752	139	0	0	0	0	0	2	3	0	1	
	\$4,089.68	\$151.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.80	\$32.70	\$0.00	\$10.80	\$4,306.59
	Total Time:	\$4,241.19				Total Class:	\$0.00	Total Pantry:		\$54.50		
05 Pregnancy Aid	6,515	75	0	0	53	34	19	108	4	30	44	
	\$7,101.35	\$81.75	\$0.00	\$0.00	\$1,155.40	\$741.20	\$414.20	\$1,177.20	\$43.60	\$327.00	\$479.60	\$11,521.30
	Total Time:	\$7,183.10				Total Class:	\$2,310.80	Total Pantry:		\$1,547.30		
Grand Totals	41,242	237	1	0	473	35	19	477	209	131	49	
	\$44,953.78	\$258.33	\$21.80	\$0.00	\$10,311.40	\$763.00	\$414.20	\$6,199.30	\$2,278.10	\$1,427.90	\$534.10	
Grand Total Time:		\$45,212.11			Grand Total Class:	\$11,510		Grand Total Pantry:		\$8,905	\$634	\$86,161.91

**F. Number of Calls Received
on Hotline**

Real Alternatives
The PA Alternative to Abortion Services Program
Calls By County By Age
7/1/2015 - 9/30/2015

County	State	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Unknown	Total
Other States											
Wayne	MI	0	0	1	1	0	0	0	0	0	2
Counties Totals:		0	0	1	1	0	0	0	0	0	2
GrandTotals:		0	0	1	1	0	0	0	0	0	2

**G. Number of Referrals on
Hotline by Service
Provider**

10/19/2015 12:26:56PM

**Real Alternatives
The PA Alternative to Abortion Services Program
Calls Referred or Patched By Provider**

Page 1 of 1

7/1/2015 - 9/30/2015

Provider	Referral Info	Patches Called	Total
	1	1	2
Grand Totals	1	1	2

III. Miscellaneous Items

A. Grant Goals and Objective Status

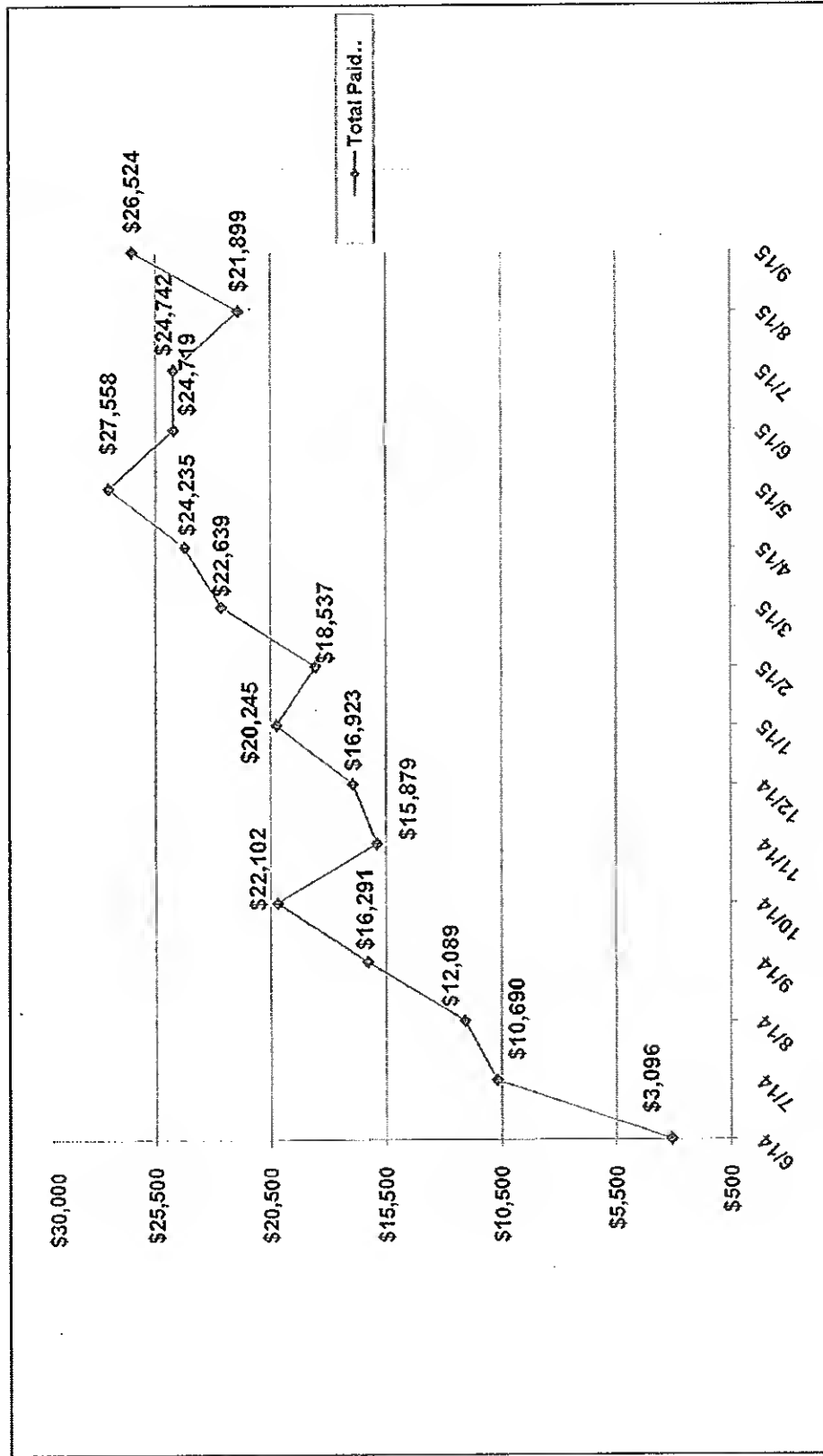
MI PRENANCY & PARENTING SUPPORT SERVICES PROGRAM GRANT GOALS AND OBJECTIVES STATUS

GOALS	OBJECTIVE	METHOD	MEASURE	STATUS
1 To promote childbirth as a viable and positive alternative to abortion and empower women throughout the Southern Region of Michigan facing unexpected pregnancies to choose childbirth rather than abortion.	To identify and provide grants to social service agencies, pregnancy centers, adoption agencies and maternity homes statewide that offer core services.	-Contact pregnancy centers, adoption agencies and maternity homes, notifying them of the Department of Community Health grant requirements, and inviting participation.	-Numbers of Service Providers participating in the program. -Number of clients served. -Number of clients counseled who indicate they have decided to choose childbirth.	-As of September 30, 2015, Four (4) Potential Service Providers are in various stages of the Approval Process this quarter. Total of 5 Service Providers with a total of 17 approved sites functional. -As of September 30, 2015, a total of 1,782 clients have been served. 567 clients served this quarter! -No new purchases were made during this quarter. -Introduction/Invitation letters were mailed to 65 North Michigan Pregnancy Center on September 4, 2015. Letters introduced the Program, and invited each recipient to contact us for further information. -2 callers were assisted on the Toll-Free hotline this quarter.
2 To provide support to women experiencing unexpected pregnancies during their pregnancy and for 12 months after birth.	To implement a regional advertising campaign to inform women in Michigan that pregnancy and parenting support services are available.	-Contract advertising and information outreach.	-Number of women served per year as a consequence of an advertising campaign.	-To advertise the length of the contract.
3 To assist women in achieving improved reproductive health.	To facilitate the use of centers that provide pregnancy and parenting support by advertising and operating the Toll-Free Referral System (1-888-LIFE-AID).	-Start Toll-Free Referral System offering services.	-Number of callers counseled and referrals made to service providers.	-To provide 7.5 hr/day, 5 day/week coverage for Contract Period 13-15.
4 To assist women in developing sound parenting skills.	To provide core services consisting of life-affirming information and counseling and necessary support services and related support services.	Establish service provider network of pregnancy centers, adoption agencies and maternity homes providing life-affirming pregnancy and parenting support.	Number of women supported.	-Continuous throughout the life of the contract.
5 To increase awareness of adoption as an option for women with an unexpected pregnancy.	Provide information on the advantages of abstinence to avoid unintended pregnancies and sexually transmitted diseases.	-Offer abstinence/chastity skills counseling, referrals, and classes. -Provide information on risks of sexually transmitted diseases.	-Number of clients receiving abstinence/chastity skills counseling. -Number of clients attending abstinence/chastity classes.	-As of September 30, 2015, 1,127 Pregnant clients have been served. -349 Pregnant clients served this quarter! -88 clients received Abstinence and chastity counseling this quarter. -1 client participated in Abstinence and Chastity classes this quarter.
	Provide information, counseling, and classes on parenting skills.	-Offer parenting skills counseling, referrals, and classes.	-Number of clients who visited or plan to visit a health care provider for prenatal care. -Number of Clients who have taken their child to a pediatric appointment. -Number of clients with infants up to date in immunizations.	-366 clients have visited or plan to visit a healthcare provider for prenatal care this quarter. -156 clients have taken their child for a pediatric appointment this quarter. -153 clients with children indicated that child's immunizations were up to date this quarter. -114 clients have taken Parenting classes this quarter. -176 clients have received Parenting counseling this quarter.
	Provide accurate information on adoption.	-Provide information and training on adoption to Service Providers.	-The number of times adoption is counseled to clients.	-Continuous throughout the length of the contract.

**B. Service Provider
Reimbursements Per Month**



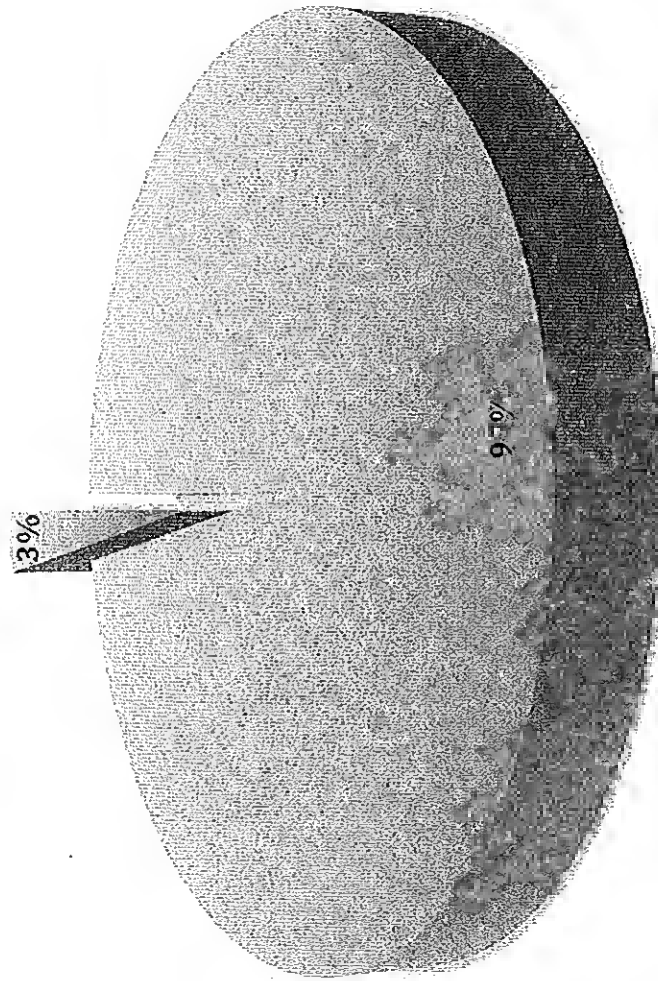
MI Pregnancy and Parenting Support Services Program



Service Provider Reimbursement Per Month

C. Client Outcomes

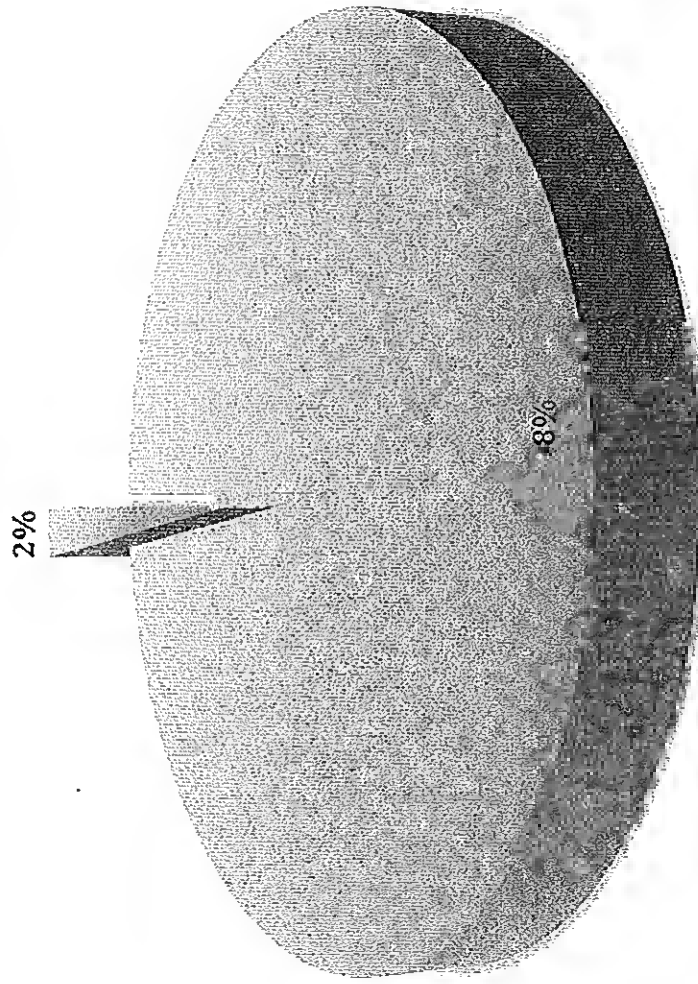
Clients with Up to Date Infant Immunizations



■ Yes ■ No

Reporting: 157 (153 Yes, 4 No) Clients Reported Indicator
From the 567 Total Clients were served this Quarter

Clients Who Visited and/or Planning a Pre-natal Care Visit



■ Yes ■ No

Reporting: 386 (378 Yes, 8 No) Clients Reported Indicator
From the 567 Total Clients were served this Quarter

Real Alternatives
7810 Allentown Boulevard, Suite 304
Harrisburg, PA 17112

www.RealAlternatives.org

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Thursday, December 10, 2015 5:30 PM
To: Thomas A. Lang - Comcast IMAP
Subject: RE: Quarterly Report

Good evening Tom,
Would you please forward me a copy of your last Quarterly Report (July 1 to Sept 30, 2015). I apologize, but I can't locate it in my files. Would you please forward it to me. Thank you

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Thomas A. Lang - Comcast IMAP [mailto:ra-operations@comcast.net]
Sent: Thursday, July 30, 2015 11:07 AM
To: Dunbar, Paulette Dobynes (DCH) <dunbarp@michigan.gov>; Derman, Barbara (DCH) <DermanB@michigan.gov>;
Broessel, Kristi (DCH) <BroesselK@michigan.gov>
Subject: Quarterly Report
Importance: High

Good evening!

I am attaching herewith our Quarterly Report covering the period from April 1 to June 30, 2015.

Also, can you confirm that you also previously received our January 1 to March 31, 2015 Quarterly Report?

Please let me know if you have any questions or concerns.

Thank you!
Tom

Thomas A. Lang, Esquire
Vice President of Operations
Real Alternatives
7810 Allentown Blvd., Ste. 304
Harrisburg, PA 17112
717-541-1112

www.RealAlternatives.org
www.LoveFacts.org
www.ConcernedParents.com



Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Friday, December 11, 2015 7:48 AM
To: Dunbar, Paulette Dobynes (DHHS)
Subject: Draft Response to Boilerplate Question - Section 1307

The Real Alternatives Program is the contracted provider for the Michigan Pregnancy and Parenting Support Services Program. The program was allocated \$700,000 for Fiscal Year 2014, to provide services to promote childbirth as an alternative to abortion by providing free pregnancy test counseling, abstinence education and counseling and referral services to pregnant and parenting women. Due to a slow start up, the program was significantly underspent. As a result the contract was extended to allow for expenditure of the funding. The program was allocated \$800,000 for Fiscal Year 2015. There is a current contract for the period 10/1/13 – 9/30/16 in the amount of \$1,500,000 (\$700,000 FY14 and \$800,000 FY15). As of September 2015, we have expended \$554,922 of the \$1.5 million, leaving an agreement amount of \$945,077.21. The program was allocated \$50,000 for FY 2016. We have not yet amended the contract to add the \$50,000.

As of September 2015, Real Alternatives has subcontracted with five agencies and is providing services through 17 provider sites. The program reported that they have served a total of 1,782 clients, 567 served in the last quarter of FY2015. Of these women served, 1,127 were pregnant.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 .Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Thelen, Beverly (DHH5)
Sent: Thursday, December 10, 2015 12:59 PM
To: Derman, Barbara (DHH5) <DermanB@michigan.gov>
Subject: RE: Boilerplate Question - Section 1307

We were allocated a total of \$50,000 in FY 16 for Prenatal and Parenting Support. It is down from \$800,000 in FY 15 which was all allocated out to Real Alternatives. We have a contract for the time period 10/1/13 – 9/30/16 in the amount of \$1,500,000 (\$700,000 AY 14 and \$800,000 AY 15). Of the \$1.5 million as of September 2015 we have expended \$554,922.79 leaving an agreement amount of \$945,077.21.

From: Derman, Barbara (DHH5)
Sent: Thursday, December 10, 2015 9:03 AM
To: Thelen, Beverly (DHH5)
Subject: FW: Boilerplate Question - Section 1307
Importance: High

Bev, Can you help us understand the boilerplate language. Is this an increase to the FY16 allocation for this program/contract specifically. Did we get an additional \$50 K increase to cover the funds, or do we take it from something else. See Paulette's question below.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health

Hi Brenda – The State Budget Office (SBO)) is asking for information on an update on prenatal care outreach and service delivery support. They are referencing the FY16 boilerplate which looks like it is duplicative of Section 1136 in the FY15 budget bill with the exception of the amount of funding. Can you please provide me with responses to SBO's questions listed below?

Cindy Masterson
Health Services Budget Division Director
Michigan Department of Health and Human Services
Office S17-241-2409
Fax S17-241-4845

From: Kimmith, Dean (DTMB)
Sent: Tuesday, December 08, 2015 8:57 AM
To: Masterson, Cindy (DHHS)
Cc: Kangas, Susan (DHHS); Hanley, Farah (DHHS)
Subject: Boilerplate Question - Section 1307

Sec. 1307. From the funds appropriated in part 1 for prenatal care outreach and service delivery support, \$50,000.00 shall be allocated for a pregnancy and parenting support services program, which program must promote childbirth, alternatives to abortion, and grief counseling. The department shall establish a program with a qualified contractor that will contract with qualified service providers to provide free counseling, support, and referral services to eligible women during pregnancy through 12 months after birth. As appropriate, the goals for client outcomes shall include an increase in client support, an increase in childbirth choice, an increase in adoption knowledge, an improvement in parenting skills, and improved reproductive health through abstinence education. The contractor of the program shall provide for program training, client educational material, program marketing, and annual service provider site monitoring. The department shall submit a report to the house and senate appropriations subcommittees on the department budget and the house and senate fiscal agencies by April 1 of the current fiscal year on the number of clients served.

We need a brief update on the status of the Real Alternatives program. What did they spend in FY 15 of the \$800,000 allocated to them?

DHHS has proposed eliminating Section 1307 for FY 17. We assume this means you will not contract with them in FY 17.

Does that mean a reduction of \$50,000 in the Prenatal Care Outreach line item? Why wasn't that included as a reduction proposal?

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Friday, December 11, 2015 7:58 AM
To: Dunbar, Paulette Dobyne (DHHS)
Subject: Real Alternatives last Quarterly Report
Attachments: MI 8th Quarterly Report 7 1 2015 thru 9 30 2015.pdf

In case you wanted some more services to report. I considered adding a summary of the last quarter services, but decided against it but if you wanted to add it:

In the last quarter of FY 2015, Real Alternatives reported having served 567 women (349 were pregnant). Of the women served, 386 reported receiving PN care or planning to receive PN care, 156 reported obtaining pediatric care, 153 reported the child was up to date on immunizations, 176 received parenting counseling, 88 received abstinence counseling, 54 received adoption counseling, 114 attended parenting classes,

Derman, Barbara (DHHS)

From: Dunbar, Paulette Dobynes (DHHS)
Sent: Friday, December 11, 2015 5:10 PM
To: Hensler, Jeanette (DHHS)
Cc: Fink, Brenda (DHHS); Charest, Deanna (DHHS); Derman, Barbara (DHHS); Thelen, Beverly (DHHS); Boyd, Jeremy (DHHS); Stephen, Kimberly (DHHS)
Subject: RE: Boilerplate Question - Section 1307 -- Real Alternatives - SBO Response ASAP

Thank you for your quick response. We will proceed with completing the respond. I will let Cindy know that you have reviewed and are ok. Thank you again.

From: Hensler, Jeanette (DHHS)
Sent: Friday, December 11, 2015 4:31 PM
To: Dunbar, Paulette Dobynes (DHHS) <dunbarp@michigan.gov>
Cc: Fink, Brenda (DHHS) <FinkB@michigan.gov>; Charest, Deanna (DHHS) <CharestD@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>; Thelen, Beverly (DHHS) <ThelenB7@michigan.gov>; Boyd, Jeremy (DHHS) <BOYDJ1@michigan.gov>; Stephen, Kimberly (DHHS) <STEPHENK@michigan.gov>
Subject: RE: Boilerplate Question - Section 1307 -- Real Alternatives - SBO Response ASAP

Hi Paulette,
Your responses seems appropriate. Regarding the final questions you will need to work with Budget to determine the intentions.
Thank you,
Jeanette

From: Dunbar, Paulette Dobynes (DHHS)
Sent: Friday, December 11, 2015 10:38 AM
To: Hensler, Jeanette (DHHS) <HenslerJ1@michigan.gov>
Cc: Fink, Brenda (DHHS) <FinkB@michigan.gov>; Charest, Deanna (DHHS) <CharestD@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>; Thelen, Beverly (DHHS) <ThelenB7@michigan.gov>; Boyd, Jeremy (DHHS) <BOYDJ1@michigan.gov>
Subject: FW: Boilerplate Question - Section 1307 -- Real Alternatives - SBO Response ASAP
Importance: High

Jeanette, I wish to loop you into to this discussion and have you review our draft response for Cindy Masterson. There are questions about the Real Alternatives contract for the Prenatal and Parenting Support Program. We have drafted a response for Dean Kimmith SBO questions which are at the very beginning of this email link. I have copied the questions here again for a quick overview for you:

We need a brief update on the status of the Real Alternatives program. What did they spend in FY 15 of the \$800,000 allocated to them?

DHHS has proposed eliminating Section 1307 for FY 17. We assume this means you will not contract with them in FY 17.

Does that mean a reduction of \$50,000 in the Prenatal Care Outreach line item? Why wasn't that included as a reduction proposal?

Please review our response that follows to see if it is accuracy from Contracts perspective:

Cc: Thelen, Beverly (DHHS) <ThelenB7@michigan.gov>; Boyd, Jeremy (DHHS) <BOYDJ1@michigan.gov>
Subject: FW: Boilerplate Question - Section 1307

Hi Brenda – The State Budget Office (SBO)) is asking for information on an update on prenatal care outreach and service delivery support. They are referencing the FY16 boilerplate which looks like it is duplicative of Section 1136 in the FY15 budget bill with the exception of the amount of funding. Can you please provide me with responses to SBO's questions listed below?

Cindy Masterson
Health Services Budget Division Director
Michigan Department of Health and Human Services
Office S17-241-2409
Fax S17-241-4845

From: Kimmith, Dean (DTMB)
Sent: Tuesday, December 08, 2015 8:57 AM
To: Masterson, Cindy (DHHS)
Cc: Kangas, Susan (DHHS); Hanley, Farah (DHHS)
Subject: Boilerplate Question - Section 1307

Sec. 1307. From the funds appropriated in part 1 for prenatal care outreach and service delivery support, \$50,000.00 shall be allocated for a pregnancy and parenting support services program, which program must promote childbirth, alternatives to abortion, and grief counseling. The department shall establish a program with a qualified contractor that will contract with qualified service providers to provide free counseling, support, and referral services to eligible women during pregnancy through 12 months after birth. As appropriate, the goals for client outcomes shall include an increase in client support, an increase in childbirth choice, an increase in adoption knowledge, an improvement in parenting skills, and improved reproductive health through abstinence education. The contractor of the program shall provide for program training, client educational material, program marketing, and annual service provider site monitoring. The department shall submit a report to the house and senate appropriations subcommittees on the department budget and the house and senate fiscal agencies by April 1 of the current fiscal year on the number of clients served.

We need a brief update on the status of the Real Alternatives program. What did they spend in FY 15 of the \$800,000 allocated to them?

DHHS has proposed eliminating Section 1307 for FY 17. We assume this means you will not contract with them in FY 17.

Does that mean a reduction of \$50,000 in the Prenatal Care Outreach line item? Why wasn't that included as a reduction proposal?

Derman, Barbara (DHHS)

From: Dunbar, Paulette Dobyne (OHHS)
Sent: Friday, December 11, 2015 5:38 PM
To: Fink, Brenda (DHHS)
Cc: Derman, Barbara (DHHS); Charest, Deanna (DHHS)
Subject: RE: Boilerplate Question - Section 1307

Importance: High

Brenda, this is the response I propose for Cindy Masterson and to cc all the original folks and Jeanette Hensler:

This project has been jointly managed by Family and Community Health and Contracts, first with Kristi Broessel and now with Jeanette Hensler. Jeanette has reviewed this response and from Contracts' perspective is ok with the information included.

The Real Alternatives Program is the contracted provider for the Michigan Pregnancy and Parenting Support Services Program. The program was allocated \$700,000 for Fiscal Year 2014, to provide services to promote childbirth as an alternative to abortion by providing free pregnancy test counseling, abstinence education and counseling and referral services to pregnant and parenting women. Due to a slow start up, the program was significantly underspent. As a result the FY 14 contract was extended to allow for expenditure of the funding. The program was allocated another \$800,000 for Fiscal Year 2015. The current, multi-year contract has been extended again covering the period 10/1/13 – 9/30/16 for the total amount of \$1,500,000 (\$700,000 FY14 and \$800,000 FY15). The program was allocated \$50,000 for FY 2016. We have not yet amended the contract to add in these funds.

Reported by Budget, as of September 2015, \$554,922 of the \$1.5 million has been expended, leaving an agreement balance of \$945,077.21. This does not include the additional \$50,000 FY 2016 allocation.

As of September 2015, Real Alternatives has subcontracted with five agencies and is providing services through 17 provider sites. The program reported that they have served a total of 1,782 clients, 567 served in the last quarter of FY2015. Of these women served, 1,127 were pregnant. If the program expenditure requirement is removed from the MDHHS boilerplate for FY 2017, we will not continue the contract.

As for these final questions in the request: *Does that mean a reduction of \$50,000 in the Prenatal Core Outreach line item? Why wasn't that included as a reduction proposal?* We in program aren't really able to respond that question.

Brenda, let me know if more is needed for you to respond to Cindy. Hopefully, you have what is needed.

From: Fink, Brenda (DHHS)
Sent: Wednesday, December 09, 2015 9:25 AM
To: Dunbar, Paulette Dobyne (DHHS) <dunbarp@michigan.gov>
Subject: FW: Boilerplate Question - Section 1307
Importance: High

Brenda Fink, A.C.S.W.
Director, Division of Family and Community Health
Michigan Department of Health and Human Services
109 W. Michigan Ave.
Lansing, MI 48933

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Thursday, December 17, 2015 9:43 AM
To: McCool, Matthew (DHHS); FSRMDCH
Cc: Hensler, Jeanette (DHHS)
Subject: Real Alternatives FSR for October
Attachments: RealAlternativesFSROct15.pdf

Good morning,
Attached please find the October FSR for Real Alternatives

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

FINANCIAL STATUS REPORT
Michigan Department of Community Health

Local Agency Name		Contract Number 20142043		Page 1	Of 1
Real Alternatives		Program MI Pregnancy & Parenting Support Services		Code	
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Oct-15 Thru 31-Oct-15 <input type="checkbox"/> Final		Date Prepared 11/24/15	
City, State, ZIP Code Harrisburg PA 17112		Agreement Period 1-Oct-13 Thru 30-Sep-18		FE ID Number 23-2888660	

Category	Expenditures		Budget	Balance
	Current Period	Agreement YTD		
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	2,725.78	97,997.20	179,750.00	81,752.80
Services Expenses	27,883.70	487,535.07	1,320,250.00	832,714.93
8. TOTAL DIRECT	30,609.48	585,532.27	1,500,000.00	914,467.73
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	30,609.48	585,532.27	1,500,000.00	914,467.73
SOURCE OF FUNDS:				
11. State Agreement	30,609.48	585,532.27	1,500,000.00	014,467.73
12. Local				
13. Federal				
14. Other				
15. Fees & Collections				
16. TOTAL FUNDING	30,609.48	585,532.27	1,500,000.00	914,467.73

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature <i>[Signature]</i>	Date 11/24/15	Title Vice President - Administration
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833	

FOR STATE OFFICE USE ONLY

	Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding					
Advance Issued or Applied					
Balance					

Message

Authority: P.A. 368 of 1978 Completion: Is a condition of Reimbursement	The Department of Community Health is an equal opportunity employer, services, and programs provider.
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DCHE-0094(E) (Rev 4/04) (Excel) Previous Edition Obsolete

*Revised Approved
10/14/2015
Barbara McKeown*

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2015

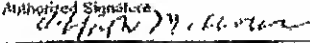
Cost Category	Revised Budget Dollars 6/25/15	Budgeted Dollars 10/1/15 - 09/30/16	Previous YTD	October 2015	Remaining Budget FY 13-15	Remaining Budget 10/1/15 - 09/30/16
Personnel						
Vice President - Operations	25,700.00	16,000.00	28,720.37	599.49	(3,020.37)	14,400.51
Services Coordinator	5,915.00	3,000.00	3,225.11	317.61	2,689.89	2,682.39
Services Assistance	585.00	500.00	416.31	30.14	168.69	469.86
Service Provider Approval	5,160.00	5,000.00	4,806.49	358.18	293.51	4,641.82
Billing Coordinator	3,560.00	3,500.00	3,274.10	495.00	225.90	3,005.00
Service Provider Monitoring	3,000.00	3,000.00	5,500.06	620.87	(2,500.06)	2,379.13
Hotline Counselor	245.00	1,000.00	514.57	11.30	330.43	988.70
Accrued Vacation & Sick	118.00				118.00	
Payroll Taxes	3,400.00	2,750.00	3,472.02	100.01	(72.02)	2,649.99
Workers Compensation Insurance	192.00	150.00	161.12	10.04	30.88	139.96
Pension	1,219.00	1,250.00	1,041.92	56.02	177.08	1,193.98
Employee Group Insurance	7,650.00	5,000.00	7,306.61	205.38	343.39	4,794.62
Total Personnel	57,224.00	40,150.00	58,438.63	2,804.04	(1,214.68)	37,345.96
Operating						
Client Education Materials	6,600.00	100,000.00	6,641.47		(41.47)	100,000.00
Services Advertising	71,000.00	100,000.00	69,286.01		1,713.99	100,000.00
Meetings/Seminars		5,000.00				5,000.00
Travel	6,400.00	5,000.00	3,031.64		3,318.36	5,000.00
Srvcs Database Consulting & Dev	13,000.00	10,000.00	13,565.44	467.50	(565.44)	9,532.50
Client Services	431,276.00	456,350.00	305,953.17	24,339.70	124,817.83	432,010.30
Hotline Referral System	750.00	500.00	470.06	32.66	279.94	467.34
Contract Closeout Cost	10,000.00				10,000.00	
Total Operating	539,526.00	676,850.00	400,002.79	24,839.86	139,523.21	652,010.14
Equipment						
Pregnancy Test Kits	3,500.00	3,000.00	1,709.90	239.80	2,250.10	2,769.20
Total Services Expenses	600,250.00	720,000.00	459,651.37	27,883.70	140,598.63	692,116.30

FINANCIAL STATUS REPORT
Michigan Department of Community Health

Local Agency Name Real Alternatives Street Address 7810 Allentown Blvd, Ste 304 City, State, Zip Code Harrisburg PA 17112		Contract Number 20142043 Program MI Pregnancy & Parenting Support Services Report Period 1-Oct-15 Thru 31-Oct-15 <input type="checkbox"/> Final Agreement Period 1-Oct-13 Thru 30-Sep-16		Page 1 Of 1 Code Date Prepared 11/24/15 FE ID Number 23-2888660	
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Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	2,725.78	97,997.20	179,750.00	81,752.80
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SOURCE OF FUNDS:				
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12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
16. TOTAL FUNDING	30,609.48	585,532.27	1,500,000.00	914,467.73

CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.

Authorized Signature  Printed Name Here Clifford W. McKeown	Date 11/24/15	Title Vice President - Administration Telephone Number 717.541.7833
--	-------------------------	--

FOR STATE OFFICE USE ONLY

Advance	INDEX	PCA	OBJ CODE	AMOUNT
Advance Outstanding				
Advance Issued or Applied				
Balance				

Message:

Authority: P.A. 368 of 1978 Completion: Is a condition of Reimbursement	The Department of Community Health is an equal opportunity employer, services, and programs provider.
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DCH-FCS-4(E) (Rev 4/04) (Exceed Previous Edition Obsolete)

*Reviewed & Approved
12/14/2015
Barbara A. Brown*

Real Alternatives
Actual Administrative Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Budgeted Dollars Revised 6/25/15	Budgeted Dollars 10/1/15 - 09/30/16	Previous YTD	October 2015	Remaining Budget FY 13-15	Remaining Budget 10/1/15 - 09/30/16
Personnel						
President & CEO	35,000.00	18,000.00	35,001.78	919.85	(1.78)	17,080.15
VP - Administration	6,923.00	9,000.00	3,100.55	282.11	(1,177.55)	8,717.89
Assistant Director of Finance	1,177.00	-	1,776.23	-	0.12	-
Accountant	2,800.00	2,750.00	2,499.35	82.00	300.65	2,668.00
Bookkeeper	1,400.00	2,500.00	1,204.23	56.75	195.77	2,443.75
Professional Development	604.00	1,000.00	252.08	-	371.92	1,000.00
Accrued Vacation & Sick	238.00	-	-	-	238.00	-
Payroll Taxes	3,830.00	2,750.00	2,689.79	40.53	1,140.21	2,709.47
Workers Compensation Insurance	285.00	200.00	700.83	12.27	84.17	187.73
Pension	1,250.00	1,500.00	1,254.24	33.24	695.76	1,466.76
Employee Group Insurance	11,000.00	8,000.00	11,389.18	451.64	(389.18)	7,548.36
Job Advertising	100.00	1,000.00	-	-	100.00	1,000.00
New Employee Screening	180.00	500.00	-	-	180.00	500.00
Total Personnel	66,107.00	47,200.00	61,368.91	1,877.89	1,738.09	45,322.11
Operating						
Consulting	2,520.00	3,000.00	2,205.22	-	314.78	3,000.00
Legal	400.00	1,000.00	-	-	400.00	1,000.00
Postage/Shipping	1,000.00	2,000.00	752.45	26.13	247.55	1,973.87
Auditing	2,500.00	2,500.00	2,298.34	150.66	201.66	2,349.34
Travel/Lodging	500.00	500.00	312.68	-	187.32	500.00
Rent	7,000.00	10,000.00	6,864.86	458.68	135.14	9,541.32
Telephone Service	1,650.00	1,000.00	1,454.07	109.07	195.98	890.93
General Business Liability Insurance	500.00	500.00	323.84	22.46	176.16	477.54
Insurance-Directors & Officers	850.00	1,000.00	798.75	54.74	51.25	945.26
Office Expense	4,043.00	9,300.00	3,703.15	6.54	344.55	9,293.46
Computer Resources	12,175.00	1,500.00	11,899.00	-	276.00	1,500.00
Total Operating	33,143.00	32,300.00	30,612.61	828.28	2,530.39	31,471.72
Equipment						
Equipment Service Contracts	500.00	500.00	259.90	19.61	210.10	480.39
Total Administrative Expenses	99,750.00	80,000.00	95,271.42	2,725.78	4,478.58	77,274.22

Real Alternatives
Actual Services Expenses
Michigan: Fiscal Year 2013-2015

Cost Category	Revised Budget Dollars 6/25/15	Budgeted Dollars 10/1/15 - 09/30/16	Previous YTD	October 2015	Remaining Budget FY 13-15	Remaining Budget 10/1/15 - 09/30/16
Personnel						
Vice President - Operations	25,700.00	15,000.00	28,720.37	599.49	(3,020.37)	14,400.51
Services Coordinator	5,915.00	3,000.00	3,225.11	317.61	2,689.89	2,682.39
Services Assistance	585.00	500.00	416.31	30.14	168.69	469.86
Service Provider Approval	5,100.00	5,000.00	4,806.49	358.18	293.51	4,641.82
Billing Coordinator	3,500.00	3,500.00	3,271.10	495.00	275.90	3,005.00
Service Provider Monitoring	3,000.00	3,000.00	5,500.06	620.87	(2,500.06)	2,379.13
Hotline Counselor	845.00	1,000.00	544.57	11.30	340.43	988.70
Accrued Vacation & Sick	118.00				118.00	
Payroll Taxes	3,400.00	2,750.00	3,472.02	100.01	(72.02)	2,649.99
Workers Compensation Insurance	192.00	150.00	161.12	10.04	30.88	139.96
Pension	1,219.00	1,250.00	1,041.92	56.02	177.08	1,193.98
Employee Group Insurance	7,650.00	5,000.00	7,306.61	205.38	343.39	4,794.62
Total Personnel	57,224.00	40,150.00	58,438.68	2,804.04	(1,214.68)	37,345.96
Operating						
Client Education Materials	6,600.00	100,000.00	6,611.47		(41.47)	100,000.00
Services Advertising	71,000.00	100,000.00	69,286.01		1,713.99	100,000.00
Meetings/Seminars		5,000.00				5,000.00
Travel	6,400.00	5,000.00	3,081.64		3,318.36	5,000.00
SVCS Database Consulting & Dev	13,000.00	10,000.00	13,565.44	467.50	(565.44)	9,532.50
Client Services	431,776.00	450,350.00	305,958.17	24,339.70	124,817.83	432,010.30
Hotline Referral System	750.00	500.00	470.06	32.66	279.94	467.34
Contract Closeout Cost	10,000.00				10,000.00	
Total Operating	539,526.00	676,850.00	400,002.79	24,839.86	139,523.21	652,010.14
Equipment						
Pregnancy Test Kits	3,500.00	3,000.00	1,209.90	239.80	2,290.10	2,760.20
Total Services Expenses	600,250.00	720,000.00	459,651.37	27,883.70	140,598.63	692,116.30